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On-Site

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# CANADAS OP CONTRACTOR TOPPING OUT WITH PCL



PHOTO COURTESY OF PCL

# AON

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aon.com







**Chris McLean** 



**Doug Correa** 

# WELCOME LETTER

n behalf of Aon, We are proud to continue our sponsorship of *On-site's* Top Contractors issue for the sixth consecutive year. Over the past three years, we have witnessed disruptive events that significantly stressed the global economy: The pandemic and our governments' response of lockdowns, throttling of trade, and forced business closures followed by several stimulus packages disrupted global trade and monetary systems. Adding to a pre-pandemic trade war environment, the increasing prospect of global armed conflict originating in Eastern Europe has boiled over to manifest the most disruptive economic events that the modern world has ever seen.

The sum of the resulting consequences has started to manifest in multiple ways. The just-in-time delivery and global supply chain system is showing structural cracks in its foundation. Central bank induced inflation created price uncertainty and eroded living standards. Rapidly increased interest rates have further aggravated pricing risk and have started to impact budgets. While the labour market has remained strong and infrastructure spending remains robust, slowdowns in some sectors of the economy remain inevitable. The best hope is for a soft-landing however given the current global economic and geo-political environment, clarity is not expected anytime in 2023.

As the world's leading risk advisor and broker to the construction and infrastructure industry, Aon's Global Construction and Infrastructure Group remains committed to helping you navigate through this uncertainty. Our best-in-class Canadian practice is here to support the Canadian construction and infrastructure sector at all levels of the marketplace, bringing the best advice and experience from around the world to help you make better decisions.

#### **VULNERABILITY THROUGHOUT THE SYSTEM**

Despite the underlying stressors, the re-opened world economy is attempting to normalize with commodity prices now similar to those last seen pre-pandemic. However, the disruption of the past three years witnessed high volatility evidenced in supply chain fragility, product shortages and price variability. This created systemic vulnerability and individuals and enterprises are now exposed to increased counter-party risk. High interest rates will cause more pain until price stability is achieved. Project economics, whether private or publicly sponsored, are exposed to the cost of capital and cost uncertainty. Subcontractors and suppliers also need to manage shortages of key supplies and labour, as well as an increased cost of capital and constrained cash flow. It is safe to assume that all of the counter-parties you engage with are themselves exposed to systemic counter-party risk and the ability to fully untangle the opaque web of inter-connected risk is challenging for all participants.

There are several tools available to mitigate counter-party risk, however none are panaceas and they can be sector, transaction and named-peril specific. Risk transfer tools are also only available once the risk has been identified and quantified. Relationships with risk advisors who specialize in and understand your business is of paramount importance, as is investment in counterparty risk assessment and mitigation of customers and suppliers. This will remain a key skill going forward.

#### LOOKING FORWARD

While the future is always uncertain, with the right contractual terms, operational practices, data, technology and risk finance solutions, we can help you find opportunities for sustainable growth. We consider it an honour to partner with an industry that serves as a cornerstone of the Canadian economy and our Aon team looks forward to helping your firm — and our industry — remain resilient and well-positioned for the future.

Sincere congratulations to this year's Top Contractors. On behalf of Aon Global Construction and Infrastructure Group Leadership team and colleagues throughout Canada and the world, we thank you for the opportunity to work with you.

Chris McLean, Managing Director, National Leader, Construction & Infrastructure Doug Correa, EVP and Specialties Leader Canada



# SOAK UP THE SUN

We are your construction team of choice, passionate about what we do and about our partners' needs. PCL is Canada's Top Contractor and proud to lead the way with innovative building strategies and sustainable delivery. From fields to rooftops our Solar team, powered by industry leading experts, has been trusted to build more than 3.5 GW+ of solar projects. PCL is driving transformational change in the construction industry through leading by example.



PCL.COM

**DIFFERING STATES AND SUCCESS** 



# A resilient sector

Although Canada's construction industry seems to be destined to be hit by wave after wave of challenges, its resilience showed few cracks as revenues were on the rise in 2022, as can be seen in this year's Top Contractors list.

Despite inflationary pressures being added to the obstacles to navigate – a list that last year included supply chain tightness, labour concerns, the lingering impacts of the pandemic, and heightened inflation – revenues held steady or were on the rise at the vast majority of companies that took part in our annual voluntary survey of the industry. And the industry added a few more companies to the billion-dollar club in our list of the Top 40 by revenue as well.

Against an economic backdrop that saw inflation hit a 39-year high of 8.1 per cent in June of 2022, every single segment of Canada's construction industry included in the *On-Site* survey had more companies reporting gains than declines in 2022.

Looking ahead, a report from the Royal Institution of Chartered Surveyors (RICS) listed infrastructure as driving the wider construction sector in Canada, and survey respondents were overwhelmingly optimistic about prospects for 2023, especially in non-residential sectors, so it will be interesting to see if the momentum can be maintained as the year progresses, and what our 2024 report will look like.

In the meantime, the team at *On-Site* would like to thank all of the companies that took the time to participate in our annual survey. Your valuable contributions make this research possible and allow us to share trends and insights with our industry.  $\Box$ 

## TOP FIVE COMPANIES UNDER 50 EMPLOYEES

Rank Company	Revenue
<b>1</b> Fillmore Construction Mgn	nt. \$189,000,000
2 Orion Construction	\$112,406,430
3 Clobracon Construction Inc	c. \$88,000,000
4 Rosati Construction	\$61,106,051
<b>5</b> O.N.Site Construction Inc.	\$45,474,380

# **TOP 40**

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ank	Company	2022 Revenue
	PCL Construction	\$7,900,000,000
	EllisDon Corporation	\$5,437,326,000
	Ledcor Group of Companies	\$5,000,000,000
	Aecon Group Inc.	\$4,620,800,000
	Pomerleau	\$4,470,000,000
	Kiewit Canada Group Inc.	\$4,290,000,000
	Graham Construction	\$3,600,000,000
	Flatiron	\$2,631,286,779
	Vinci	\$2,896,710,000
0	Bird Construction Inc.	\$2,377,500,000
1	Flynn	\$1,438,208,718
2	EBC inc.	\$1,160,000,000
3	North American Construction Group	\$1,100,000,000
4	Broccolini Construction Inc	\$1,066,800,000
5	Michels Canada Co.	\$961,279,448
6	Magil Construction	\$846,000,000
7	Reliance Construction of Canada Ltée.	\$740,000,000
8	Clark Builders	\$715,000,000
9	Taggart Group of Companies	\$672,000,000
0	Chandos Construction	\$632,000,000
1	FLINT Corp.	\$604,673,000
2	Acciona Infrastructure Canada Inc.	\$566,204,000
3	Maple Reinders	\$550,000,000
4	NorLand Limited	\$451,958,947
5	On Side Restoration Services Ltd.	\$434,741,053
6	Strike Group	\$430,100,000
7	Matheson Constructors	\$390,000,000
8	FWS	\$342,500,000
9	Buttcon Itd.	\$325,000,000
0	Leeswood Construction	\$300,000,000
1	Barnard Constructors of Canada, LP	\$265,600,000
2	Cdn Turner Construction Company	\$245,000,000
3	Delnor Construction Ltd.	\$240,600,000
4	Dawson Wallace Construction Ltd.	\$237,000,000
5	Keller North America	\$203,000,000
6	Infracon Construction Group	\$194,000,000
7	Gillam Group	\$192,000,000
8	Fillmore Construction Management Inc	\$189,000,000
9	Urban One Builders	\$188,000,000
0	Percon Construction Inc	\$185,000,000

Based on responses to research conducted by On-Site, as well as publicly available data. Some contractors chose not to participate in this research.



# Pomerleau is All About Its People

There is no secret recipe behind Pomerleau's success. Rather, the foundation of the company's achievements lies in plain sight: on-site and in the office. From project managers to BIM coordinators to environmental specialists, the expertise that Pomerleau exudes is thanks to the employees behind its projects. With people at the centre of everything it does, Pomerleau is building a community of construction experts. Read more about some of them:



#### ALI SEPEHRY: INTERN

Ali Sepehry, an intern at Pomerleau, pursued a career in civil engineering because he wanted to better understand how our world is built. He was placed on the Golden Ears Forcemain and River Crossing project in Vancouver, where he quickly learned that the team was there to support him. Since he joined the project during its early stages, Ali was able to see the technical background work that goes into delivering a project. "I quickly learned that there is no shortage of work to take on in any project. Pomerleau strives to complete projects that allow for a great deal of innovation, ensuring low costs through unique methods and designs that don't compromise quality," said Ali.

When Ali first applied to intern at Pomerleau, he intended to stay on the project for four months, however, he quickly found that there is so much to learn on a construction site, so he extended his contract. For him, the one constant across all of Pomerleau's projects is its people. "I don't think I would have developed any of my skills nearly as fast had I not been working with such a great team that both taught and trusted me with responsibility. The project I was working on incorporated many different scopes of work. That, combined with the phenomenal team, led me to change my mind and stay on the project for twelve months instead. They don't teach you about project satisfaction in school, but seeing that pipeline come out the other side of the Fraser River was satisfying beyond belief," said Ali.







#### CHEYENNE COULTON: HEALTH AND SAFETY ADVISOR

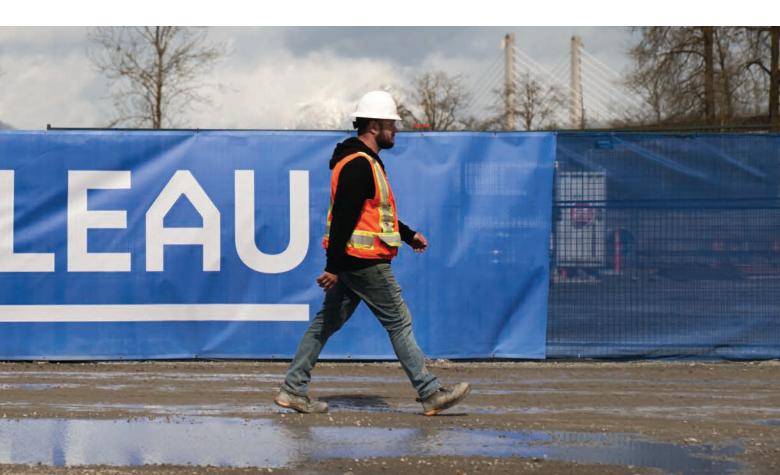
Cheyenne Coulton is a Health and Safety Advisor. She is working on the Cape Breton Regional Hospital (CBRH) project, a joint venture between Pomerleau and Lindsay Construction. She has worked on many projects since starting at Pomerleau and has learned new skills from each one, but the CBRH project holds great significance in her career. "There are interesting stories from every project, however, being at the CBRH is an absolute privilege. This project is incredibly important not only to the nearby communities, but to all of Cape Breton. It aligns well with Pomerleau's value of love, which is my favourite," said Cheyenne. In 2019 she won an award at Pomerleau that recognized the love she puts into her work.

Cheyenne also won Construction Safety Nova Scotia's, Women and Safety Leadership award in 2023 for exemplifying the highest standards in safety leadership and going above and beyond to create change. "Change would not happen without the participation and buy-in from others. Pomerleau is recognized as one of Canada's top employers, and they have never lost the importance of family. This is how I feel about my colleagues. They are my family," said Cheyenne.



#### MICHEL LEBLANC: PROJECT DIRECTOR

Michel Leblanc is a Project Director for Pomerleau Capital, the company's investment and financial subsidiary. The subsidiary works to develop and invest in projects of socio-economic significance. Michel is responsible for overseeing all aspects of a project and facilitating fruitful partnerships. He is grateful to be working on the future Vaudreuil-Soulanges Hospital (VHS) project, which is Pomerleau's largest project to date. Michel models his work after Pomerleau's values, spirit and commitment. "Pomerleau stands out for its commitment to innovation and the use of new technologies in its projects. The company is constantly exploring new construction methods, such as modular construction and virtual reality, to improve efficiency, quality and the sustainability of its practices," said Michel.



# RESERVE TO THE T

Even the addition of inflationary pressure to the list of ongoing challenges could not keep Canada's construction sector down in 2022.

BY ADAM FREILL

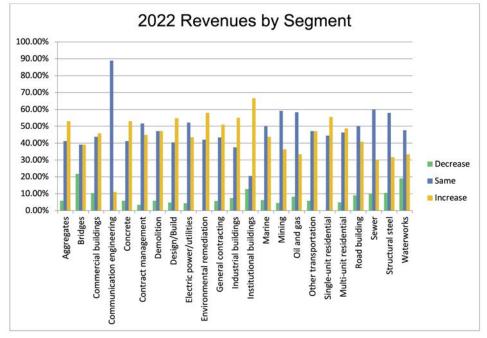
evenues were on the rise in 2022 for Canada's Top Contractors. A quick look at the year's Top 40 firms in Canada, as compiled by the staff at *On-Site* magazine, is a good illustration of the increase in spending experienced across much of the industry.

A large majority of companies that participated in our annual survey reported stable or rising revenues on the year, listing similar expectations for 2023. That should not surprise anyone who has been following industry reports that point to the strength and resiliency that exists in Canada's construction sector.

"Large infrastructure projects and government spending in massive healthcare and transportation projects across Canada had a positive impact on many large contractor revenues in 2022, which is a trend we will see continue into 2023," says Mike Wieninger, COO of Canadian operations at PCL Construction.

In addition to the billions of dollars committed to large institutional and infrastructure projects by provincial governments throughout the country, Statistics Canada reported that there were more non-residential building permits issued last year than in 2021, and that construction costs were significantly higher on a year-over-year basis – a recipe that usually results in rising revenues.





"Much of the growth we experienced in 2022 was related to pent-up demand for construction services and an overall strong North American economy," states Bill Ferreira, executive director at Build-Force Canada. "Investment levels grew in almost every sector of construction, with particularly strong gains in institutional and government building and heavy civil work related to transportation projects."

Looking ahead, while there are a few challenged segments of the industry, such as residential construction, the overall prognosis is one of stability and growth, with heavy construction helping lead the way. For example, in its latest *Canadian Construction Monitor*, the Royal Institution of Chartered Surveyors (RICS) stated that "infrastructure activity is set to remain strong over the next year."

And the desire for more is pressing. A survey commissioned by Procore Technologies earlier this year indicated that more than 90 per cent of Canadians agreed that there is an urgent need to build more or update current infrastructure over the next two years.

While the elevated pricing experienced as a result of pandemic-influenced supply chain constraints and rising demand have started to moderate for some materials, labour costs and lending rates are on the rise, so there is an expectation by some analysts for 2023 to be a similar ride to what was experienced in 2022, but with an adjusted list of challenges, which includes worries of a possible recession.

"The best term to describe the last two years in the construction industry would be 'turbulent,'" sums up Cameron Archer, director of sales and marketing at Orion Construction. "Orion Construction and the greater industry faced immense challenges with unprecedented escalating material costs." His company, like most others in the survey, was able to navigate the year to post higher revenues than a year earlier, but he and others in the industry tempered forecast expectations with acknowledgements of the ever-present need to be on the lookout for ways to gain efficiencies and competitive advantages as they navigate higher lending rates and other economic influences.

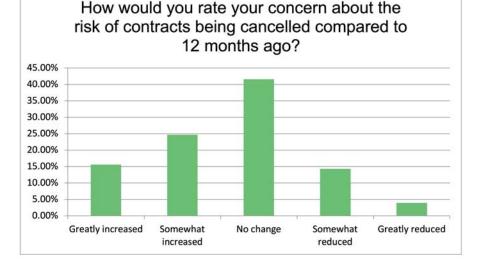
"Despite the lifting of most mask mandates in 2022, material prices were higher than in 2021, with significant volatility in the pricing of many construction inputs, material and commodities," states PCL's Wieninger, explaining that production capacity and supply chains started to normalize into this year, although he pointed to the going concern of inflation. "Rising interest rates and fear of a resulting global recession have had a cooling effect on demand in many sectors of the global economy."

That could result in some adjustment to forecasts as the current year progresses.

"We expect non-residential construction activity across Canada to moderate slightly as a number of significant projects begin winding down," says Ferreira, adding that "activity should remain well above pre-pandemic levels and is expected to remain so throughout the decade."

Inflationary worries and availability of labour appear to be leading causes of stress for the sector.

"It's no secret that inflation has caused all types of stress across the construction industry," says Archer. "Looking specifically at light industrial construction, we have seen an air of enhanced caution in all phases of the process." Despite the







concerns, increased interest in distribution centres and low inventories in the light industrial segment have made it a growing segment for his company; and a marked contrast to what some are experiencing in the residential sector.

"Multi-unit condominium projects were particularly hard hit as they require unit selling prices to be established before construction and lending costs can be fully understood," explains Wieninger. "This is very problematic with the need for new housing in high demand."

Even projects that are on solid financial ground are facing challenges, however, as the impacts of a tight labour market and rising labour costs continue.

"The availability of labour has been the greatest strain on the industry, causing contractors and their work crews to become creative with scheduling in order to overcome supply chain issues," says Ferreira.

"These impending economic trends underscore how badly the construction industry needs to find ways to reduce waste and build with greater efficiency," explains Kris Lengieza, vice-president of global partnerships and alliances at Procore Technologies, Inc.

These new ways include the move to

automate certain tasks, such as the filing of reports, procurement and scheduling.

"The pandemic really brought to light the need for general contractors who weren't using construction management software to start using it as soon as possible," says Lengieza.

"Significant interest and investment by technology companies entering the space over the last five years has created tremendous opportunity," says Wieninger. "Specifically, automating workflows and being able to digitize a jobsite give those contractors investing in the space both an efficiency and quality advantage because they can leverage information in real time both for themselves and sub-trades."

With interest in technology solutions gaining speed, not every company will be as prepared to embrace the new tools as some of the larger firms, however.

"Most of Canada's construction industry is made up of small and even micro-businesses that don't have nearly the same volume of financial and human resources. Change will be slower to come among these companies," suggests Ferreira.

But the entry points to the use of construction apps and software are becom-

ing more and more simplified, which may help companies that don't have dedicated digital construction people or teams.

"Technology is now at a tipping point of fundamentally changing the efficiency in which construction is performed. Not adopting new technologies in such a world effectively means choosing to be left behind, and in the not-so-long-term that would mean risking the business," advises Aviv Leibovici, CPO and co-founder of Buildots.

In addition to simplifying the sharing of documents and reducing duplication in the flow of key reports, technology is fast becoming a way to sort through the massive amounts of data generated on many of today's build sites.

"Artificial intelligence in general, and generative AI more specifically, will likely transform our ability to analyze and utilize construction site-generated data," explains Wieninger.

"Most construction companies have mountains of data that is not being analyzed in any way. Documents, schedules, images – all can be analyzed to produce critical business insights," adds Leibovici. "AI is the key to all this because it is too much data to digest manually."





# Behind every great project, are great people.

At EllisDon, we work with the best of the best. It's about working with values-based people, letting them embrace their unique talents, and providing them with opportunities to grow and take on exciting challenges.

D EllisDon



"AI has the potential to sift through reams of unstructured data and decode the dark and unconnected data that exists in much of the construction industry," says Wieninger. "The journey ahead is exciting."

"As we are seeing more interest in AI, drones and 3D modelling, I anticipate a greater emphasis on the use of data for predictive analytics – taking advantage of the vast amount of data produced during a project to gain insights," says Lengieza. "We're going to see more data-driven decision-making in the future, and that will happen in every phase of a construction project."

The rising interest in, and use of, technology may also help the industry attract the next wave of workers.

"Since all industries are experiencing this demographic challenge at the same time, the competition for younger workers will be intense," says Ferreira. "Construction companies will need to distinguish themselves from not only their competitors, but also from companies in other industries."

Procore and other industry suppliers are working with schools across Canada to assist with the rapid adoption of technology, and to attract students into construction-related post-secondary programs of study.

"Procore donates our products and our training to construction programs at 11 Canadian schools, including George Brown College, Centennial College, Humber College, Southern Alberta Institute of Technology (SAIT)," says Lengieza, adding that the company has plans to expand their offer to construction management programs at other Canadian colleges and universities as well.

While technology will help, the key to climbing higher, says Wieninger, is its people. "Focus on people as the company's most valuable asset. There are elements within a company that will always change, but people are the foundation and heart of an organization," he explains.

It's a belief echoed by Orion Construction's Archer. "We know we are only as good as the people we surround ourselves with," he says. "Supporting everyone's growth goals and education to be the best in their fields has been our primary focus."

That's a formula that will help drive new growth as the current year unfolds and the industry navigates ongoing adjustments in the supply chain, labour pool, financials, and more.

"Faced with unprecedented challenges over the last five years, our industry continues to show remarkable resilience. Globally, construction is leading the way to economic recovery," says Lengieza. "By 2030, global construction is expected to grow by 42 per cent. There's no doubt, we're in a time of great opportunity."



# **CONSTRUCTION CAREER PATHWAYS**

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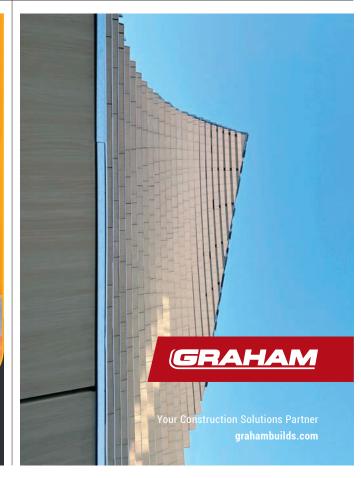


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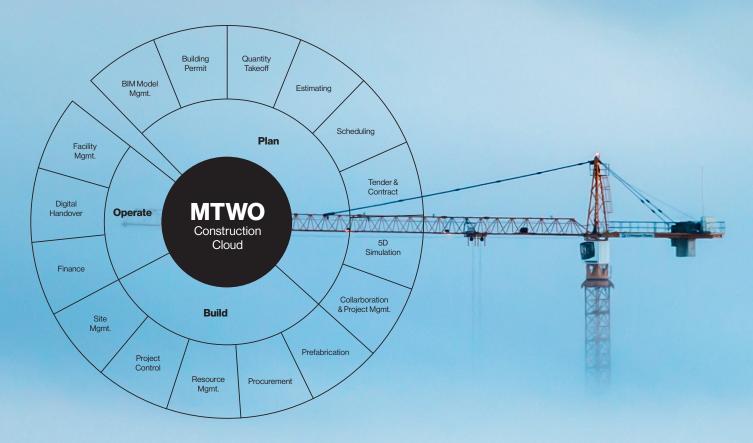






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# NURTURING COLLABORATIVE RELATIONSHIPS: THE FOUNDATION OF SUCCESS

Top 5 Under 50 contractor Fillmore Construction Management Inc. is building enduring success by prioritizing collaborative relationships, fostering customer loyalty, and delivering exceptional service.

family- and employee-owned construction company with diverse service offerings within Western Canada, Fillmore Construction Management Inc. attributes its growth over the past 30 years to a family-style, client-centric focus that its employees deliver from all areas of the company.

"Our family-focused way of doing business is centred around our people, giving back to the community, and engaging with repeat long-term clients," explains Chris Fillmore, the company's president. "The company is purposefully structured around these concepts with a focus on delivering value instead of a focus on volume growth."

The team has been prominent in the MS Bike Tour for 15 years, raising well over \$100,000 annually for this great cause and raising more than \$1.5 million to-date for the MS Society of Canada.

#### **PUTTING THE CLIENT FIRST**

Although revenue totals are secondary to client satisfaction, the company's abilities to deliver value and to be a trustworthy building partner to its clients are driving Fillmore Construction to new heights, including to the top of *On-Site's* 2023 list of Top Contractors with under 50 employees. The company delivers projects in BY ADAM FREILL



Top, from left: Gary Maidens, corporate health, safety and environment manager; Jeff Fillmore, vice-president; Chris Fillmore, president; Cindy Martel, vice-president, finance; Brian Barbeau, vice-president, field operations; Ainsley Fitzgerald, HR business partner; Brian Drew, vice-president, project operations; and James Behnke, business and project development manager. Right: Aspen Heights Retirement Residence.

Edmonton, Calgary, the Okanagan Valley, and pretty much anywhere that its customers request its experience and expertise, including projects throughout B.C., the Prairies and into Canada's North. "Our growth is very organic," says Chris. "Our clients take us all over Western Canada."

He adds that some of its best advertisements are signs on jobsites that have



gone well and finished on time, explaining that successful projects tend to lead to recommendations from clients and suppliers, as well as interest from new potential customers.

Fillmore Construction, which operates primarily as a general contractor delivering complex projects in the commercial, light-industrial, multi-family and mixed-use segments, got its start in Edmonton in 1991 when Brent Fillmore, at the time already a veteran of the construction industry, decided to start a business that would leverage relationships and a high degree of service to forge its success in the construction sector.

"Brent knew the key to success was based on relationships and bringing repeated value to them," explains Chris. "Brent was dedicated to the idea that you didn't need to have hundreds of clients and instead would focus on ensuring a smaller pool of clients was given the best service possible."

Those values have been carried forward through the leadership of the company's current president, who joined in 1999 as a student, moving up from project coordinator through project manager, and then vice-president before being promoted to president in 2016. Since becoming president, Chris has grown the company patiently but continually from \$100 million to \$189 million in seven years.

"This growth is on the back of our amazing long-term clients as well as a short list of exceptional new clients," he says.

#### **A COMPANY OF OWNERS**

In 2019, the company opened itself up to allow employee ownership, a move that he says has helped drive engagement and retention of its employees, who are also now owners in the firm. Having a high level of employee engagement makes a huge difference when navigating sizable projects for several major national retailers, as well as more regional and local clients who know they can count on Fillmore to provide a collaborative and engaged approach to their projects.

Fillmore teams can currently be found on such sites as Ever Square, a \$42 million commercial development in Edmonton, the 74,000-square-foot GoodLeaf indoor vertical farming facility in Calgary, and a \$22 million Mercedes-Benz Dealership in Kelowna, B.C.

"The Ever Square commercial development is basically 'Broadway' in Edmonton, between busy Gateway Boulevard and Calgary Trail," says Chris. "Everybody in the city sees it as it's one of the only tower cranes in the city right now. That's also where our new office is going to be located; on the 4th floor of the main office tower."

#### EFFICIENT, STRATEGIC PERFORMANC

Doing almost \$190 million in revenue with a team of just under 50 requires some strategic efficiency, which is fostered by the Fillmore desire to be a consultive partner in a project.

"We utilize Lean construction practices and approaches like those in IPD arrangements without the heavy resource allocation, cumbersomeness and financial costs implicated with those processes, passing on these savings and increased value to our clients," he states.

As projects are planned, the company is also strategic with who it puts in charge on each site, aiming to align a project's needs with project managers experienced in that market or type of structure.

"We match project complexities, experience, personalities and other metrics to ensure we have the right team for every project" he says. "We then support these skilled assets with the resources and technical backing to succeed. Having this support from the top down locally and throughout all project phases provides the support needed to have successful outcomes."

Having an engineer at the helm, and experienced personnel available at all levels of the company, also helps with the company's aim to be the one their clients turn to again and again.

"We are collaborative problem solvers. We have eyes on the design, execution planning, sequencing, scheduling, execution, and commissioning by our experienced team," says Chris, adding that honest, transparent conversations about any

## **TOP FIVE UNDER 50 EMPLOYEES**



MANAGEMENT INC Headquarters: Edmonton, Alta. **2022 Revenue:** \$189,000,000 www.fillmoreconstruction.com



**ORION CONSTRUCTION** Headquarters: Langley, B.C. **2022 Revenue:** \$112,406,430 www.orionconstruction.ca



**CLOBRACON** CONSTRUCTION INC. Headquarters: St-Laurent, Que. 2022 Revenue: \$88.000.000 www.clobracon.com



**ROSATI CONSTRUCTION** Headquarters:Windsor, Ont. 2022 Revenue: \$61,106,051 www.rosatigroup.com



**O.N.SITE CONSTRUCTION INC.** Headquarters: Oakville, Ont. 2022 Revenue: \$45,474,380 www.onsiteconstruction.ca

wrinkles with a plan is critical.

"It is important in construction to ensure the client knows what to expect right from the beginning, or when things come up, so effective solutions can be arrived at. We work with all parties collaboratively on solutions, which build relationships and drive success," he says. "Our reputation is based on fair, honest and transparent dealings with all members of the project. We focus on bringing significant value to clients, so they want to come back to us for their next projects." 



## Α

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#### Aecon Group Inc.

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#### Associated Equities Ltd

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#### Barnard Constructors of Canada, LP

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**Bockstael Construction Ltd** 200-100 Paquin Rd Winnipeg, MB R2J 3V4 T: 204-233-7135 www.bockstael.com C,E,F,H,J,M,N,O,V

#### **Broccolini Construction Inc**

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#### Buttcon

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510 Seymour St Vancouver, BC V6B 3J5 T: 604-626-3865 www.turnerconstruction.com A,B,C,D,E,F,G,H,J,K,M,N,O,Q,R,S,T,U,V,W,X,Y,Z

#### **CastleRidge Concrete Inc**

2985 County Rd 25 Castleton, ON KOK 1MO T: 905-344-7711

#### **CGI** Constructors

500 Watline Ave Mississauga, ON L4Z 2Z1 T: 905-564-6565 www.cgigc.com C.0

#### **Chandos Construction**

9604 20 Ave NW Edmonton, AB T6N 1G1 T: 780-910-5561 www.chandos.com B,C,E,H,M,O,V,Z

#### **Chase Contracting Ltd**

5759 186A St Surrey, BC V3S 7N2 T: 778-919-2499 www.chasecontractingltd.com C,E,M,N,V

# CTIVITIES

The following letter codes are used to indicate areas of activity for the contractors in the listings on these

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- C Commercial Buildings **D** Communication Engineering
- E Concrete
- G Demolition
- H Design/Build
- J Electric Power/Utilities
- K Environmental Remediation
- M General Contracting N Industrial Buldings
- **O** Institutional Buildings
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- **R** Mining-Related**S** Oil and Gas-Related
- **T** Other Transportation Construction U Residential Houses
- **W** Roadbuilding
- Y Structural Steel

#### Clark Builders

800, 5555 Calgary Trail NW Edmonton, AB T6H 5P9 T: 780-278-6737 www.clarkbuilders.com C,E,G,H,M,N,O,R,S,V,Z

#### **Clobracon Construction Inc.**

2535 Halpern, Suite 1 Saint-Laurent, QC H4S 1N9 T: 514-731-0035 www.clobracon.com C,E,M,N,O,V,Y

#### Custom Blacktop Co.

3010 Norland Ave. Burnaby, BC V5B 3A6 T: 604-291-7545 www.customblacktop.com A,E,W

D

#### Dawson Wallace Construction Ltd.

4611 Eleniak Rd Edmonton. AB T6B 2N1 T: 780-466-8700 www.dawsonwallace.com F.M.N

#### **Delnor Construction Ltd.**

3609-74 Ave Edmonton, AB T6B 2T7 T: 780-469-1304 www.delnor.ca C.H.M.O.V

#### **DiCocco Contractors**

550 McGregor Side Rd Sarnia, ON NON 1H0 T: 519-344-8446 www.dicocco.ca

#### Dineen Construction (2017) Corporation 70 Disco Rd

Toronto, ON M9W 1L9 T: 416-675-7676 www.dineen.com

E

#### EBC inc.

1095, rue Valets L'Ancienne-Lorette, QC G2E 4M7 T: 418-872-0600 www.ebcinc.com B,C,E,F,G,H,J,K,M,N,O,Q,R,S,T,U,V,W,X,Y,Z

#### **EBS Geostructural Inc.**

320 Woolwich St Breslau, ON NOB 1M0 T: 519-648-3613 www.ebsgeo.com

#### Eiffage in Canada

3455 Landmark Rd Burlington, ON L7M 1T4 T: 905-637-0004 www.eiffage.ca B,W

#### **Elite Analytics**

3436 Ash Row Cres Mississauga, ON L5L 1K4 T: 6475813712 www.eliteanalytics.co

#### **EllisDon Corporation**

1004 Middlegate Rd, Suite 1000 Mississauga, ON L4Y 1M4 T: 905-896-8900 www.ellisdon.com A,B,C,D,E,F,G,H,J,K,M,N,O,Q,R,S,T,U,V,W,X,Y,Z

#### **ETRO Construction**

4727 Hastings St Burnaby, BC V5C 2K8 T: 604-492-0920 www.etroconstruction.com C,M,O,V



#### Fillmore Construction Management Inc 9114 - 34A Ave

5114 - 34A AVe Edmonton, AB T6E 5P4 T: 780-235-6015 www.fillmoreconstruction.com C.F.H.M.O.V

#### Flatiron

#210 - 4020 Viking Way Vancouver, BC V5Z 1S1 T: 778-888-6464 www.flatironcorp.com

#### FLINT Corp.

205-5th Ave SW Bow Valley Square Tower 2, Suite 3500 Calgary, AB T2P 2V7 T: 403-669-8241 www.flintcorp.com E,F,G,H,J,K,M,N,R,S,Y

#### **Fluor Driver**

101 - 1003 Ellwood Rd SW Edmonton, AB T6X 0B3 T: 877-314-8435 www.fdindustrial.com F,J,M,N,R,S

#### Flynn Group of Companies

6435 Northwest Drive Mississauga, ON L4V 1K2 T: 905-671-3971 flynncompanies.com

#### Fortis Construction Group Inc.

416 Advanced Blvd Tecumseh, ON N8N 5G8 T: 519-419-7828 www.fortisgroup.ca C,F,M,O,V

#### FWS

275 Commerce Dr. Winnipeg, MB R3P 1B3 T: 204-487-2500 www.fwsgroup.com A,H,M,R,S,Y

#### G

Gillam Group 36 Northline Rd, Unit 3 Toronto, ON M4B 3E2 T: 416-486-6776 www.gillamgroup.com C,H,M,N,O,V

#### Graham Construction

10840 27 St SE Calgary, AB T2Z 3R6 T: 403-570-5106 www.grahambuilds.com A,B,H,J,N,O,R,S,T,V,W,Z

#### **Grascan Construction Ltd**

61 Steinway Blvd Etobicoke, ON M9W 6H6 T: 416-644-8858 www.grascan.com B,H,W



#### Infracon Construction Group Unit L, 954 Laval Cres Kamloops, BC V2C 5P5 T: 250-374-4551 www.infracon.com A,B,C,J,K,N,O,R,S,T,W,X,Z

#### Ira McDonald Construction Ltd.

67 Frid St, Unit 16 Hamilton, ON L8P 4M3 T: 905-297-4653 www.iramcdonald.com C,H,M,N,O,V



#### JR Certus Construction Co. Ltd.

81 Zenway Blvd., Unit #3 Second Floor Vaughan, ON L4H 0S5 T: 647-494-0150 www.jrcertus.com C,F,M,O,V



#### Keller North America

254 Main St N, Unit 1 Acton, ON L7J 1W9 T: 647-417-0115 www.keller-na.com B,C,N,O,R,S,V

#### Kiewit Canada Group Inc.

200-10333 Southport Rd, SW Calgary, AB T2W 3X6 T: 403-693-8701 www.kiewit.com A,B,D,E,H,J,K,M,N,Q,R,S,T,W,X,Y,Z



#### Kinetic Construction Ltd.

301 - 740 Hillside Ave Victoria, BC V8T 1Z4 T: 250-381-6331 www.kineticconstruction.com C,H,M,V

#### Krawford Construction Company Inc.

8055 Argyll Rd NW Edmonton, AB T6C 4A9 T: 780-436-4381 www.krawford.com



#### Lanca Contracting Limited

35 Bury Court Brantford, ON N3A 0A9 T: 519-756-1880 www.lanca.com

#### **Ledcor Group of Companies**

1500 - 1055 West Hastings St Vancouver, BC V6E 2E9 T: 604-681-7500 www.ledcor.com B,C,E,F,G,H,J,K,M,N,O,Q,R,S,T,V,W,Y

#### **Leeswood Construction**

7200 West Credit Ave Mississauga, ON L5N 5N1 T: 416-309-4482 www.leeswood.ca A,B,C,D,E,F,G,H,J,K,M,N,O,Q,R,S,T,U,V,W,X,Y,Z

#### Leroy Construction

100 Development Drive Blind River, ON POR 1B0 T: 705-356-1015 www.leroyconstruction.ca A,B,W,X,Z

#### **Luxton Construction Inc**

Unit 103A, 8275 92 St Delta, BC V4G 0A4 T: 604-676-0065 www.luxtonconstruction.ca



#### M Builds

955 Cobalt Cr. Thunder Bay, ON P7B 5Z4 T: 807-473-4055 www.mbuilds.ca C,E,F,M,O,V

#### M.D. Steele Construction Ltd.

Unit 26 - 1051 Kapelus Drive West St. Paul, MB R2R 2S8 T: 204-488-7070 www.mdsteele.mb.ca

#### Magil Construction

2000 Argentia Rd Plaza 2, Suite 101 Mississauga, ON L5N 1V8 T: 416-779-9670 www.magil.com C,E,H,M,N,O,V

#### **Maple Reinders**

2660 Argentia Rd Mississauga, ON L5N 5V4 T: 905-467-7589 www.maple.ca C,E,F,H,J,M,N,O,V,X,Z

#### **Marco Group Limited**

78 O'Leary Ave St. John's, NL A1B 4B8 T: 709-754-3737 www.marcogroup.ca C,F,H,M,N,O,V

#### Matheson Constructors

245 Industrial Parkway N Aurora, ON L4G 4C4 T: 905-669-7999 www.mathesonconstructors.com C,E,F,H,M,N,O,Q,V

#### Mclean Taylor Construction Ltd.

100 Water St S St Marys, ON N4X 1B1 T: 519-284-2580 www.mcleantaylor.com

#### **Metric Contracting Services Corporation**

34 Bramtree Court Brampton, ON L6S 5Z7 T: 416-553-4772 www.metricgroup.ca H,W,X,Z

#### Michels Canada Co.

1102 16th Ave Nisku, AB T9E 0A9 T: 780-868-0795 www.michelscanada.com H,J,S,X,Z

#### Moncrief Construction Limited

504 Ninth St N Kenora, ON P9N 2S8 T: 807-468-8484 www.moncrief.ca A,B,E,J,M,W,X,Z



#### Naikoon Contracting Ltd 350 Esplanade E, 302 North Vancouver, BC V7H 1A4 T: 778-340-1566 www.naikoon.ca

#### NorLand Limited

8648 Commerce Court Burnaby, BC V5A 4N6 T: 604-205-7600 www.norlandlimited.com

#### North American Construction Group

27287 - 100 Ave Acheson, AB T7X 6H8 T: 780-969-5543 www.nacg.ca

#### North Construction

378 ESPLANADE E North Vancouver, BC V7L 1A4 T: 604-904-2300 www.north-construction.com A,F,J,K,M,Q,T,V,W,X,Z



#### **O.N.Site Construction Inc.**

2861 Sherwood Heights Drive, Unit 40 Oakville, ON L6J 7K1 T: 416-689-8851 www.onsiteconstruction.ca C,F,H,M,N

#### **Olympic Construction Limited**

190 Majors Path St. John's, NL A1A 5A1 T: 709-576-4335 www.olympic-construction.nf.ca C,E,F,H,M,O

#### On Side Restoration Services Ltd.

3157 Grandview Highway Vancouver, BC V5M 2E9 T: 403-829-7949 www.onside.ca C,G,M,N,O,U,V

#### **Orion Construction**

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#### **Percon Construction Inc**

20 Airview Rd Toronto, ON M9W 4P2 T: 416-948-8170 www.perconconstruction.com M

#### Pomerleau

220-343 Preston St Ottawa, ON K1S 1N4 T: 519-318-5678 www.pomerleau.ca B,C,J,N,O,Q,S,T,V,W,X

#### **Priestly Demolition**

3200 Lloydtown Aurora Rd King, ON L7B 0G2 T: 289-552-3228 www.priestly.ca A,B,C,E,G,K,M,Q

#### **Principle Projects Ltd**

470040 Range Rd 243 Wetaskiwin, AB T9A 1W8 T: 587-987-4464 www.principleprojectsltd.ca E,G,M,N,S

Q

#### QM Environmental

5035 S Service Rd #200 Burlington, ON L7L 6M9 T: 416-253-6000 www.qmenv.com G,K,Q,R,S



#### Reliance Construction of Canada Ltée.

3285 Jean-Baptiste Deschamps Lachine, QC H4G 1P6 T: 514-220-1935 www.relianceconstruction.com C,F,H,M,N,V

#### **Restoration Aid Inc.**

749 Warden Ave Toronto, ON M1L 4A8 T: 647-567-8933 www.restorationaid.ca V

#### **Rosati Construction**

6555 Malden Rd Windsor, ON N9H 1T5 T: 519-734-6511 www.rosatigroup.com C,E,F,H,M,N,O,V,X,Y

#### **Royalcrest Paving Ltd.**

864 Tapsoctt Rd Suite 200 Toronto, ON M1X 1C3 T: 416-335-9336 www.royalcrest.ca

#### **Royalty General Construction**

386 Bering Ave Toronto, ON M8Z 3A9 T: 416-558-4438 www.royaltygeneral.com C,F,M,N,Y

S

#### Self Storage Contracting Inc.

200 Brock St Barrie, ON L4N 2M4 T: 905-526-0202 www.selfstoragecontracting.com E,H,M,N

#### Stormys Maintenance and construction

177 Raymel Rd Grand Barachois, NB E4P 7M7 T: 416-816-0771 A,C,E,M,N

#### Strike Group

1300, 505 3rd St SW Calgary, AB T2P 3E6 T: 403-775-1031 www.strikegroup.ca E,G,J,K,M,N,R,S,Y



#### Taggart Group of Companies 3187 Albion Rd Ottawa, ON K1V 8Y3 T: 613-521-3000 www.taggartgroup.ca C,U,V,X,Z

#### **Timberline Custom Homes**

5584 Hwy 28 Woodview, ON KOL 3E0 T: 705-741-6731 www.timberlinecustomhomes.ca A,C,G,H,M,U,W

#### **TriAxis Construction**

3415 American Drive Mississauga, ON L4V 1T4 T: 416-896-3832 www.triaxis.ca



#### Urban One Builders 50 W 7th Ave Vancouver, BC V5Y 1L6 T: 604-398-2832 www.urbanonebuilders.com E,F,H,M,O,V

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#### Vixman Construction LTD 4919 7th Line

Rockwood, ON NOB 2K0 T: 519-856-2000 www.vixman.com C,N,O,V

W

W.S. Morgan Construction Limited 19 Bowes St Parry Sound, ON P2A 2K7 T: 705-746-9686 www.wsmorgan.com A,B,C,D,E,F,G,H,J,K,M,N,O,Q,R,S,T,U,V,W,X,Y,Z

#### Wales McLelland Construction

6211 Fraserwood Place Richmond, BC V6W 1J2 T: 604-638-1212 www.walesmcLelland.com C,E,F,H,M,N

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