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FORGING AHEAD CANADA'S TOP CONTRACTORS

On-Site

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aon.com





WELCOME LETTER



James MacNeal



Doug Correa

n behalf of Aon, we are proud to continue our sponsorship of the Top Contractors issue of *On-site* for the fifth consecutive year. It has now been more than two full years since the onset of the pandemic and the stress on society and the economy continues. Until recently, the impact on the construction economy has been much less than initially expected, however, we are starting to see the unintended consequences of actions taken beginning to manifest in the construction sector. Actions by governments to support individuals and business throughout the pandemic have wound down, and central bankers are facing pressure to address inflation that has taken hold throughout the world's economies. Compounding the pandemic-related supply chain issues, we have an energy cost escalation fuelled by a pointless conflict in Ukraine. Businesses and governments are re-examining their supply chains and their sources of energy.

Aon's Global Construction and Infrastructure Group is the world's leading risk advisor and broker to the construction and infrastructure industry. Our Canadian practice is here to support the Canadian construction industry at all levels of the marketplace, bringing the best advice and experience for around the world to help you make better decisions.

THE OPPORTUNITY FOR CANADA

Volatility is increasing. The peace dividend of the 1990s may be gone; sound and predictable money may take years to restore; and supply chains will continue to be tested for operational resiliency and political risk. Canada is in an envious position. We have the ethically sourced resources the world needs, supplied from one of the oldest and most stable democracies on the planet. A rebalancing of ESG should lead to greater opportunity for Canadian resource development, including both traditional carbon-based sources of energy as well as clean energy sources. In addition, we have a diversified knowledge-worker economy and the best demographic in the G7 supported through immigration.

Governments are committed to building out our infrastructure, the biggest risk to this continued investment is rising interest rates that could wreak havoc with budgets, similar to what happened in the 1990s. Regardless, investment will be required and prioritized.

PRODUCTIVITY GAINS IN CONSTRUCTION

Construction has historically been a low-productivity industry with gains at a fraction of what is seen in other industries, like manufacturing. Investment continues to grow in technologies that could transform not only the construction industry, but also industries that serve construction, like insurance. These innovative technologies can substantially de-risk construction sites by using the power of the Internet of Things (IoT), reality capture and artificial intelligence (AI). These technologies not only reduce risk; they can significantly improve productivity. Aon has invested in understanding these technologies to help the industry translate these tools to the risk capital and finance communities on your behalf.

LOOKING FORWARD

The future is always uncertain, but with the right contractual terms, operational practices, data, technology and risk finance solutions, we can help you find opportunities for sustainable growth.

Sincere congratulations to this year's Top Contractors. On behalf of the Aon Global Construction and Infrastructure Group Leadership team and colleagues throughout Canada and the world, we thank you for the opportunity to work with you.

James MacNeal, CEO Global Construction and Infrastructure Doug Correa, EVP and Specialties Leader Canada





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A healthy year despite uncertainty

TOP **
CONTRACTORS

Last year will likely be viewed as one of the more unusual ones in the annals of the Canadian construction industry. While some companies reported slightly lower revenues compared to last year's survey, overall collective construction volumes were up, and there were more gains than dips among respondents. Our 2022 survey of 2021 results also has a few more companies in the billion-dollar club.

Most respondents who shared are forecasting increases in year-over-year volumes in the near-term, which indicates optimism at a time when uncertainty still reigns.

As with 2020, COVID was still a factor, but 2021 was also hit with a mix of rising inflation figures, concerns about availability of labour, and ongoing supply chain issues as well. Of course, it didn't hurt that governments seemed ready to tackle as many projects as they could set press conferences up to announce, adding to a fairly healthy volume of ICI and residential projects that are at varying stages of progress. And weather-related emergency work in several parts of the country likely helped revenues as well.

As we crossed from 2021 to 2022, fuel prices hit record highs, material prices are a going concern, and there are worries about projects being put on hold, or being cancelled. Despite this, most companies willing to share their 2022 forecasts are eyeing growth in construction volumes.

Once again this year, the team at *On-Site* would like to thank all of the contracting firms that took the time to participate in our annual survey. Your valuable contributions make this research possible, and allow us to share trends and insights with our industry.

TOP FIVE COMPANIES

UNDER 50 EMPLOYEES

Rank Company	Revenue
1 Caliber Projects Ltd.	\$115,600,000
2 Orion Construction	\$65,000,000
3 Clobracon Construction Inc.	\$63,000,000
4 Rosati Construction	\$53,259,508
5 Ira McDonald Construction Ltd.	\$40,000,000

TOP 40

Rank	Company	2021 Revenue
1	PCL Construction	\$7,600,000,000
2	EllisDon Corporation	\$4,974,492,000
3	Aecon Group Inc.	\$3,977,000,000
4	Graham Construction	\$3,800,000,000
5	Kiewit Canada Group Inc.	\$3,005,000,000
6	Ledcor Group of Companies	\$3,000,000,000
7	Pomerleau	\$2,957,456,000
8	Bird Construction Inc.	\$2,220,026,000
9	Broccolini Construction Inc.	\$1,286,000,000
10	Flynn Group of Companies	\$1,184,502,525
11	Green Infrastructure Partners	\$1,100,000,000
12	EBC Inc.	\$850,000,000
13	Clark Builders	\$763,000,000
14	North American Construction Group	\$654,143,000
15	Magil Construction	\$650,000,000
16	Taggart Group of Companies	\$593,000,000
17	Reliance Construction	\$582,000,000
18	Chandos	\$490,000,000
19	Maple Reinders	\$450,000,000
20	Strike Group	\$330,124,868
21	FWS Group of Companies	\$310,000,000
22	Dawson Wallace Construction Ltd.	\$300,000,000
22	Govan Brown	\$300,000,000
24	Urban One Builders	\$285,000,000
25	Leeswood Construction	\$252,349,852
26	Buttcon Limited	\$250,000,000
27	Delnor Construction Ltd.	\$248,000,000
28	Turner Construction Company	\$198,756,000
29	Marco Group Limited	\$193,000,000
30	Keller Foundations Ltd.	\$184,000,000
31	Gillam Group Inc.	\$181,000,000
31	Matheson Constructors	\$181,000,000
33	Trotter and Morton	\$175,000,000
34	M Builds	\$170,000,000
35	Fortis Construction Group Inc.	\$167,000,000
36	Avondale Construction Ltd.	\$158,000,000
37	Kinetic Construction Ltd.	\$140,063,908
38	Priestly Demolition	\$131,000,000
39	Grascan Construction Ltd.	\$125,567,669
40	Wales McLelland Construction	\$118,000,000

Based on responses to research conducted by On-Site, as well as publicly available data. Some contractors chose not to participate in this research.





WORK FORGE AHEAD

Not even shortages of materials and labour, rising costs nor ongoing pandemic concerns could put much of a dent in Canada's construction economy in 2021.

BY ADAM FREILL

he Canadian construction industry had a relatively strong year in 2021, although some segments had better results than others, and challenges seem to be waiting around every corner. As governments put marketing efforts into addressing the shortage of skilled workers and the supply chain wrestled with getting products onto project sites, building continued despite rising prices for both real estate assets and the products used to build them.

Overall, Statistics Canada reported a record year for building construction, with values jumping almost 20 per cent, to \$218.2 billion in 2021.

Much of that rise can be attributed to a significant increase in the value of

residential real estate, including in the largest segment, the apartment and condo market, which increased some 22 per cent. The non-residential buildings sector was relatively flat last year, falling just shy of one per cent, but institutional builds were a bright spot, spiking upwards by 12 per cent, paced by hospitals, schools and other such projects.

In addition, the total value of spend on infrastructure assets rose by more than \$7 billion on the year, reaching \$89.7 billion in 2021. Highways and roads led that segment in both spend and growth, while bridges and tunnels were down on the year but were still considerably higher than three and four years ago.

Looking ahead, escalating construc-

tion costs, rising inflation and lending rates, and limited workforce availability are raising some concerns about projects on the drawing board in some regions of the country. Stories have emerged about municipalities putting projects on hold or having to re-tender them after bids came in significantly higher than the anticipated budgets. If there's an emerging theme, it could be that uncertainty seems to be the

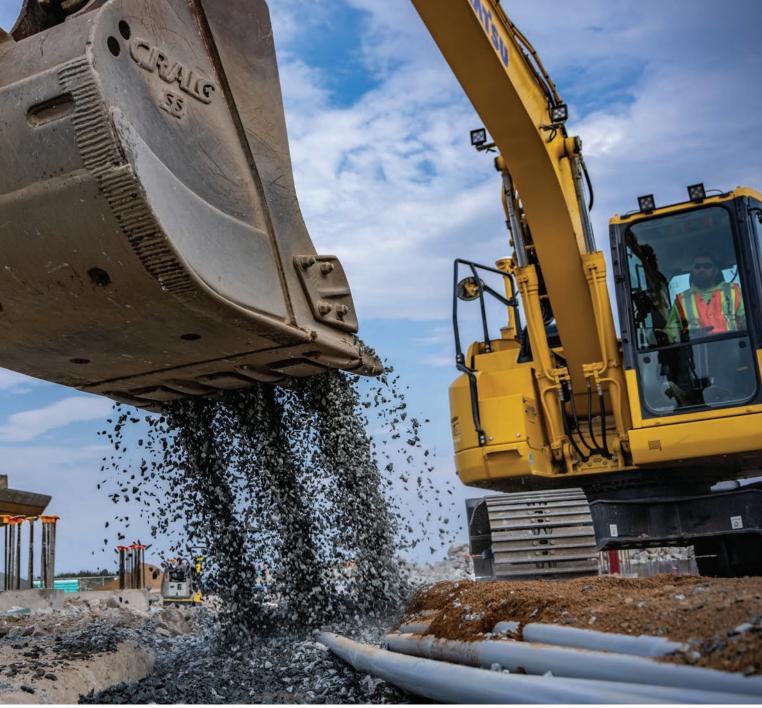
"The return of significant inflation after

common factor that most companies, and

their clients, are trying to navigate.







years of relative stability is having a big impact on our industry," says Dave Filipchuk, president and CEO of PCL Construction. "Rising inflation creates a volatile marketplace which can result in project losses and subcon-

tractor defaults which negatively impacts the industry as a whole."

"We have

in the construction industry due to supply chain and materials inflation," reports Erich Schmidt, manager of

already seen significant cost escalations

innovation and public affairs with the

> Contractors Association, "For non-residential buildings,

Ontario General

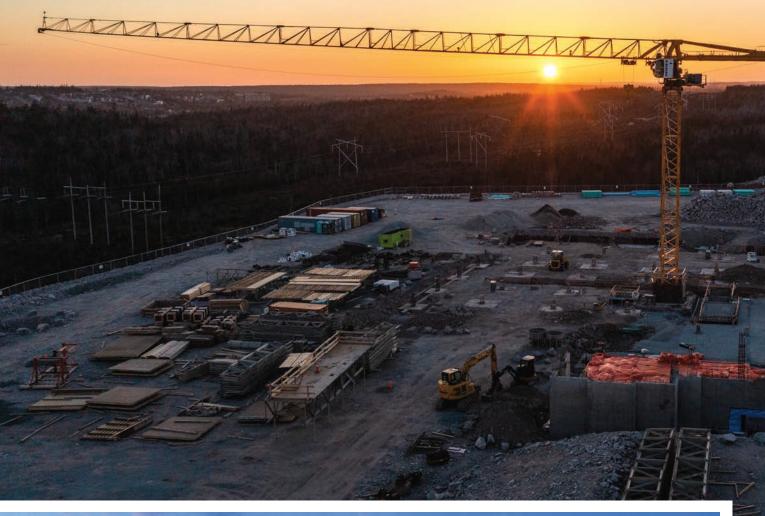
the year-over-year increase in costs has been 13 per cent in Q1 2022. Many non-residential projects, both public and private, have been deferred or cancelled. And in some cases, that means that projects aren't coming where they are needed most, like health care, education or food production."

While challenges remain, participants in On-Site's 2022 Top Contractors survey are optimistic. The survey of more than 100 construction firms engaged in the Canadian market includes a look at 2021

"Construction staff, from the office to the field, is in short supply."

- Anthony Minniti, vice-president of operations at general contracting firm CGI Constructors











performance as well as expectations for 2022 to judge sentiment for the year ahead. After a 2021 in which almost all sub-segments were higher on aggregate, most respondent companies reported an expectation for growth in 2022 as the nation continues to build its way out of the pandemic.

"Initially we witnessed a slowdown in construction activity early in the pandemic due to uncertainty and restrictions in place in some areas." explains Filipchuk. "As we moved through the pandemic and a return to normalcy was in sight, both public sector and private sector clients returned to launching projects which was not at all surprising to us considering the

multitude of needs out there. Demand remains strong with opportunities across most sectors in our industry."

While demand is there, the people and materials needed may not be as easy to find and secure. The biggest challenges in the construction sector right now, says Anthony Minniti, vice-president of operations at general contracting firm CGI Constructors, are "labour availability and inflation."

TAKING LABOUR SERIOUSLY

Roughly three-quarters of respondents to this year's survey have seen their companies increase their efforts to attract new workers, with particular emphasis on appealing to traditionally under-represented groups, and crafting programs to introduce the trades to more women, Indigenous people, newcomers and youth.

"Demand over the past 12 months was particularly high for skilled workers," says Bill Ferreira, executive director of BuildForce Canada. "Employment grew at a higher rate than the labour force, leading to declining unemployment rates in most provinces and increasing labour market tightness in many markets across the country."

The overall tightness in the market, combined with an aging construction workforce is making it particularly difficult in the building sector.

"Up to a third of skilled trades in construction are nearing retirement," says Schmidt. "Reports show that we face a shortfall of more than 100,000 construction workers over the next decade."

That's already having an impact on jobsites. "Construction staff from the office to the field is in short supply," states Minniti, adding, "the staff we have are managing day to day inflation pressure."

"Between 2021 and 2027, approximately 156,000 workers are expected to retire. During this period, the industry is expected to add only 143,000 workers

"Demand over the past 12 months was particularly high for skilled workers."

- Bill Ferreira, executive director of BuildForce Canada

to the industry, creating a gap of some 13,000 workers," says Ferreira. When combined with anticipated growth in the sector, all indicators would suggest that there will be considerable opportunity for jobseekers for the foreseeable future.

"The construction industry will need to hire nearly 172,000 workers over the next six years to replace retiring workers and keep pace with currently known construction demands," he says.

As companies work with industry associations to help promote construction-related careers, he says that workforce development needs to be the focus as luring employees away from other companies does little to help the industry as a whole. "With retirements increasing, the latter strategy may solve short-term problems, but only kicks the problem down the road because it does nothing to address the long-term needs of the industry."

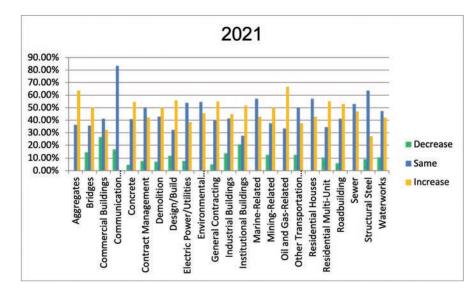
IS THERE LIGHT AT THE END OF THE SUPPLIES TUNNEL?

As much of the construction industry was at work throughout the pandemic, availability and price of supplies became a focal point. With Russia's invasion of Ukraine in early 2022 impacting fuel prices, creating additional upward pressure on shipping and pushing prices up in all sectors, construction companies are now leaning on some of what they learned navigating Covid-related supply chain challenges to help them navigate these more recent pressures.

"Inflation has hit our industry hard with significant increases to material costs







- Dave Filipchuk, president and

CEO of PCL Construction

including concrete, steel and other important building materials. This means, now more than ever, general contractors need to be really concerned about how they manage their projects and supply chains," says Schmidt.

"Global supply chain disruptions continue to persist which puts strain on overall project schedules, and also contributes to this more volatile marketplace," says Filipchuk. "Shortages and price fluctuations have led us to rely more on stockpiling supply rather than just-intime delivery."

Stockpiling does bring additional costs, however, as warehousing, insurance and logistics needs all need to be considered. In some cases, he says that alternative products have been considered, often from more local sources, which can mitigate some of the

additional costs.

In addition to investigating new product options, his company is also communicating with its clients in ongoing efforts to work together with owners and procurement agencies to avoid surprises and consider the impact that actual inflation may have on project budgets. "This involves identifying inflation risks and creating plans with all project participants to manage the risk in a fair manner," he says.

Communicating with customers and suppliers is a key point that several companies cited as being critical to a successful outcome.

"Our goal is to have all submittals tracked and submitted in the first one-fifth of every project," says Minniti. "This allows subtrades and manufacturers to secure materials as soon as possible."

Looking forward, Ferreira says that supply chain issues are expected to be worked out in a relatively short timeframe, with most supply chain issues

expected to be managed

by 2023, which will also help reduce some of the pressure currently being felt. The lingering impacts of the current

pressures could

"A wide range of data can be collected to help our project teams execute our work safely and efficiently."

provide some net-positive outcomes in the coming years, however. Lessons learned about the sharing of risks, the openness to new products and techniques, as well as the use of technology to be more efficient on job sites, can all be used to help future projects.

For example, Minniti sees the development and use of more pre-manufactured building elements to be a growth opportunity, and Filipchuk expects to see more smart sensors on sites as the Internet of Things (IoT) and Artificial Intelligence (AI) are embraced by the industry.

"A wide range of data can be collected to help our project teams execute our work safely and efficiently," says Filipchuk. "For example, real-time tracking allows us to reduce our carbon footprint during construction, protect buildings and critical systems against water damage during construction, and turn raw data from building automation and mechanical systems into actionable insights to improve commissioning and building management."

His company has also been using "Spot" a robotic dog that uses cameras and Al to collect data and track progress. "Al can potentially lead to safer sites and help with labour shortage where applicable."

Even heavy machinery is getting a tech make-over, as remotely operated equipment is quickly becoming a reality, and virtual spaces are making it possible to connect with almost anyone at any time, from anywhere, to keep projects

"The use of real-time cameras to review site conditions will drastically change the way we work in the coming years," says Minniti. "Work from anywhere, with more staff working from various locations, the need to have stable infrastructure to connect engineers, architects, contractors and owners will be at the forefront of collaboration this year."





RENEWABLE ENERGY

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TOP FIVE UNDER 50 EMPLOYEES

- CALIBER PROJECTS LTD.
 Headquarters: Langley, B.C.
 2021 Revenue: \$115,600,000
 www.caliberprojects.com
- ORION CONSTRUCTION
 Headquarters: Langley, B.C.
 2021 Revenue: \$65,000,000
 www.orionconstruction.ca
- CLOBRACON
 CONSTRUCTION INC.
 Headquarters: St-Laurent, Que.
 2021 Revenue: \$63,000,000
 www.clobracon.com
- ROSATI CONSTRUCTION
 Headquarters:Windsor, Ont.
 2021 Revenue: \$53,259,508
 www.rosatigroup.com
- IRA MCDONALD
 CONSTRUCTION LTD.
 Headquarters: Hamilton, Ont.
 2021 Revenue: \$40,000,000
 www.iramcdonald.com

BUILDING PEOPLE: CALIBER'S X-FACTOR

BY ADAM FREILL

eople are our x-factor," says
Jerry Pol, business development manager at Caliber
Projects during a discussion
about the traits, values and culture that
landed his company in the top spot on
On-Site's Top 5 Companies with Under 50
Employees for a second straight year.

Compiled as part of On-Site's Top Contractors in Canada special feature, the list gives due to the small to medium-sized companies who are, as Pol likes to put it, "crushing it" on their projects.

For Caliber Projects, its focus is primarily on mixed-use, multi-family and master-planned communities in B.C.'s Fraser Valley region. "We are building various multi-building six-storey projects, constructed out of concrete and wood-frame," explains Pol. "as well as pure concrete mid-rises – we like to call them towers, but they are eight to 10 storeys. And there is concrete high-rise on the horizon."



With the company crossing the 50-employee threshold in early 2022, it will not be present on the list for a third consecutive year next year, but Pol and the company's chief financial officer, Zack Staples, are not as concerned about rankings as they are about the company's projects and the people they work with – both their clients and their employees.

"What makes us different is how Caliber engages its employees in all aspects of the employee-employer relationship," says Staples.

"We want to be awesome, and that means being huge in living out our culture, but we don't want to be a giant, 250-person company," explains Pol. "We are trying to stay in what we call the sweet spot of production."

Staying in that spot and being open with its team about the company and its goals, has allowed Caliber to foster a spirit of communication and comradery that has facilitated the considerable growth in project volumes over the past year, say the pair. And that growth trend is expected to continue as the next sets of large projects come into range between now and 2024.

"We believe that our people are the best in the business," says Pol, explaining that the leadership team calls the members of its project teams their A-Players. "There's profit and efficiency opportunities that we will be able to capitalize on because of the nature of the people that we have working at Caliber Projects."

Providing the tools that set Caliber's A-Players up for success, says Staples, starts with strong communication channels.

"We have a standard communication rhythm, starting with daily huddles within the small teams, and weekly touch points to meet with departments," he says. "All meetings include a relational element."

The weekly meetings are where participants celebrate any wins or successes





and share good news about the company, as well as about their employees and their families. "That's a really important part of our culture," he explains.

The meetings also provide opportunities for the company to be nimble by soliciting feedback from staff who are on their jobsites every day.

"Feedback loops are an important part of a small organization like Caliber," says Staples. "One of the advantages of being small is the ability to pivot quite quickly, but if you want to act quickly, you need to have strong feedback loops that allow you to do so."

"People support what they help create," explains Pol. "One of our core values is 'Own it!' People will own it if you involve them."

Involvement is not just for the team at Caliber. It also extends to the company's customers as well.

"No different from how we engage with our employees, it has to work in the other direction as well, with our clients, the owners or developers," explains Staples. "Heavy engagement and frequent communication is necessary. We have large, complex projects that we are supporting, and our clients are depending on us to execute these projects with as few surprises as possible, in a dynamic environment rife with change. The only way to combat the uncertainty is to have frequent conversations with key stakeholders."

The ability to have those kinds of conversations also stems from Caliber's process of selecting which projects to take on and which developers to work with in any given year. The company holds quarterly and annual strategy meetings with wide representation from its team where upcoming opportunities are presented and discussed in detail before the next targets are set.

"High involvement in strategic planning; that's an awesome part of how Caliber makes decisions that affects the greater company and the employees," says Staples. "We each have the opportunity to express feedback, and collectively we make a decision about what we are going to do. It's really a collaborative effort."

By encouraging different perspectives,

and the desire to "own it," Caliber Projects is empowering their people since, as Staples explains, "ultimately the success or failure of these plans lies in the hands of those doing the work."

"Our goals might look different than other companies. We prioritize work-life balance. Go home on time as much as possible. Hang out with your kids. Have your family become part of the Caliber family. It's about culture and being a great place to work," says Pol. "Our People have

been our x-factor through a pandemic, through accelerated inflation and supply chain shortages; it's all about our A-Players and their families. We love building people and the processes that allow them to succeed."

Adds Staples, "There's lots to celebrate. We've got something very special, and we want to ensure that our attention is in the right place, and it all comes back to the men and women who continue to push Caliber onwards and upwards."

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Allan Construction

317 103rd St E Saskatoon, SK S7N 1Y9 T: 306-477-5520 www.allanconstruction.ca

Avondale Construction Ltd.

49 Hobson Lake Dr Halifax, NS B3S 0E4 T: 902-876-1821 www.avondaleconstruction.com B, C, D, F, H, M, N, O, U, V



Baycrest Project & Construction Management

23 Railside Rd Toronto, ON M3A 1B2 T: 416-444-0200 www.baycrestgc.com C, F, H, M, O

Bird Construction Inc.

400-5700 Explorer Dr Mississauga, ON L4W 0C6 T: 403-710-6477 www.bird.ca A, C, E, F, H, M, N, O, R, S, T, V, X, Y, Z

Bockstael Construction

200 - 100 Paquin Rd Winnipeg, MB R2J 3V4 T: 204-997-4730 www.bockstael.com C, E, F, H, J, M, N, O V

Bremner Engineering and Construction Ltd.

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Canmore, AB
T1W 1L3
T: 403-678-2659
www.becl.ca
A,, B, C, D, E, F, G, H, J, K, M, N, O, Q, R, S, T, U, V, W, X, Y, Z

Broccolini Construction Inc

500 - 16766 Transcanada Kirkland, QC H9H 4M7 T: 514-737-0076 www.broccolini.com C. H. M. V.

Buttcon Limited

401 - 8000 Jane St, Tower B Concord, ON L4K 5B8 T: 905-907-4242 www.buttcon.com C, H, M, N, O, V



Caliber Projects Ltd. 2021

202 - 6375 202 St Langley, BC V2Y 1N1 T: 778-808-6656 www.caliberprojects.com C, E, M, V, Y

CGI Constructors

895 Meyerside Dr Mississauga, ON L5T 1R8 T: 905-564-6560 www.cgigc.com C. M. O

Chandos

9604 20 Ave NW Edmonton, AB T6N 1G1 T: 780-436-8717 www.chandos.com B, C, E, H, M, O, V, Z

CIF Construction Ltd

PO Box 2159 Prince George , BC V2N 2J6 T: 778-835-5357 www.cifcon.com A, E, F, M, R, W, X, Z

Clark Builders

800 - 5555 Calgary Trail NW Edmonton, AB T6H 5P9 T: 780-278-6737 www.clarkbuilders.com C, E, G, H, M, N, O, R, V

ACTIVITIES

The following letter codes are used to indicate areas of activity for the contractors in the listings on these pages.

- A Aggregates
- **B** Bridges
- C Commercial Buildings
- **D** Communication Engineering
- **E** Concrete
- F Contract Management
- **G** Demolition
- H Design/Build
- J Electric Power/Utilities
- K Environmental Remediation
- M General Contracting
- N Industrial Buldings
- O Institutional Buildings
- Q Marine-Related
- R Mining-Related
- S Oil and Gas-Related
- Other Transportation Construction
- **U** Residential Houses
- V Residential Multi-Unit
- W Roadbuilding
- **X** Sewer
- Y Structural Steel
- **Z** Waterworks

Clearway Group of Companies

C - 45 Rodinea Road Maple, ON L6A 1R3 T: 905-761-6955 www.clearwaygroup.com M

Clobracon Construction Inc.

1 - 2535 Halpern St-Laurent, QC H4S 1N9 T: 514-731-0035 www.clobracon.com E, F, G, M, N, O, V

Con-Tech General Contractors Ltd

9 Capital Circle Saskatoon , SK S7R 0H4 T: 306-381-8770 www.contechgc.ca A, C, E, F, H, M, W, X, Y, Z

Construction SRBscc

760 Rossiter Rd Saint-Jean-sur-Richelieu, QC J3B 8J1 T: 450-524-4040 www.constructionsrb.com M





Dawson Wallace Construction Ltd

4611 Eleniak Rd Edmonton, AB T6B 2N1 T: 780-466-8700 www.dawsonwallace.com C, F, H, M, N, O

Delnor Construction Ltd

3609 - 74 Ave Edmonton, AB T6B 2T7 T: 780-469-1304 www.delnor.ca



EBC inc.

PO Box 158, 1095 Valets St L'Ancienne-Lorette, QC G2E 3M3 T: 418-872-0600 www.ebcinc.com B, C, E, F, G, H, J, M, N, O, Q, R, T, V, W, X, Y, Z

EBS Geostructural Inc.

320 Woolwich St Breslau, ON NOB 1M0 T: 519-648-3613 www.ebsgeo.com C, H, N, O, V

EllisDon Corporation

1004 Middlegate Rd Mississauga , ON L4Y 1M4 T: 403-616-7109 www.ellisdon.com A, B, C, D, E, F, G, H, J, K, M, N, O, Q, R, S, T, U, V, W, X, Y, Z

Enviro-Ex Contracting Ltd

1725 Theodore Rd Prince George, BC V2K 5W6 T: 250-803-2933 www.enviro-ex.com A, B, G, K, R, S, W, X, Z



Fluor Driver

1003 Ellwood Rd SW Edmonton, AB T6S 1G9 T: 780-975-4328 www.fdindustrial.com M

Flynn Group of Companies

6435 Northwest Dr Mississauga, ON L4V 1K2 T: 905-671-3971 www.flynncompanies.com C, J, N, O, S

Fortis Construction Group Inc.

416 Advanced Blvd Tecumseh, ON N8N 5G8 T: 519-419-7828 www.fortisgroup.ca F, H, M, O, V

FWS Group of Companies

375 Commerce Dr Winnipeg, MB R3P 1B3 T: 204-805-1995 www.fwsgroup.com F, H, M, R, Y



Gantoec

4 - 1405 North Service Rd E Oakville, ON L6H 1A7 T: 647-220-2892 www.ganotec.com

Garian Construction Ltd

PO Box 166 Tusket Yarmouth, NS BOW 3M0 T: 902-648-3307 www.garian.ca M

Gillam Group Inc.

3 - 36 Northline Rd Toronto, ON M4B 3E2 T: 416-486-6776 www.gillamgroup.com C, F, H, M, N, O, V

Govan Brown

108 Vine Ave Toronto, ON M6P 1V7 T: 416-703-5100 www.govanbrown.com C. H. M. N

Graham Construction

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Grascan Construction Ltd

61 Steinway Blvd Toronto, ON M9W 6H6 T: 416-881-4188 www.grascan.com B. H. W



Ira McDonald Construction Ltd.

16 - 67 Frid St Hamilton, ON L8P 4M3 T: 905-297-4653 www.iramcdonald.com M



JR Certus Construction Co. Ltd.

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JUL Construction LTD

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Keller Foundations Ltd

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Kenny's Trucking Ltd.

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Kinetic Construction Ltd.

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Leeswood Construction

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Luxton Construction Inc.

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M & D Builders

128 - 5910 Greensboro Dr Mississauga, ON L5M 5Z6 T: 416-822-2249 www.mdbuilders.ca C, D, F, H, M

M Builds

955 Cobalt Cr Thunder Bay, ON P7B 5Z4 T: 807-356-1650 www.mbuilds.ca C, M, N, O, V

Magil Construction

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Maple Reinders

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Marco Group Limited

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Matheson Constructors

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Metric Contracting Services Corporation

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North American Construction Group

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North Construction

378 Esplanade E North Vancouver, BC V7L 1A4 T: 604-904-2300 www.north-construction.com J, K, M, U, V, W, X, Z



O.N.Site Construction Inc.

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Ontario Cutting & Coring Limit

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Orion Construction

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PCL Construction

9915 56 Ave NW Edmonton, AB T6E 5L7 T: 780-733-5107 www.pcl.com A, B, C, D, E, F, G, H, J, K, M, N, O, Q, R, S, T, U, V, W, X, Y, Z

Pomerleau

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Prairie North Group Ltd.

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Priestly Demolition

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Professional Excavators and Construction Inc

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Reliance Construction

3285 J.B. Deschamps Lachine, QC H8T 3E4 T: 514-631-7999 www.relianceconstruction.com C, F, H, M, N, V

Revlyn Demolition & Recycling Ltd

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Rhino Excavation Ltd

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Rosati Construction

6555 Malden Rd Windsor, ON N9H 1T5 T: 519-734-6511 www.rosatigroup.com C, E, F, H, M, N, O, V, X, Y



Self Storage Contracting Inc.

200 Brock St Barrie, ON L4N 2M4 T: 905-526-0202 www.selfstoragecontracting.com

SG Constructors

203 - 700 Kerr St Oakville, ON L6K 3W5 T: 647-207-6494 www.sgconstructors.ca

Sigfusson Northern

244 Cree Cres Winnipeg, MB R3J 3W1 T: 204-594-1132 https://sigfusson.ca

Sittler Demolition

36A Centennial Rd Drumbo. ON N2B 3G1 T: 519-581-1351 www.sittler.ca C, E, G, K, N, O, V

Snyder Construction

920 Brawley Rd W Ashburn, ON LOB 1A0 T: 905-655-5000 www.snyderconstruction.ca C, F, G, H, M, N, O, U, V

Southwest Design & Construction Ltd.

3755 18 Ave N Lethbridge, AB T1H 6T2 T: 403-380-0278 www.southwestdesignandconstruction.com F, H, M, N, O, S

Strike Group

1300 - 505 3rd St SW Calgary, AB T1Y 2S8 T: 403-775-1031 www.strikegroup.ca E, G, J, K, M, N, R, S, Y

Sutera Inc.

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Taggart Group of Companies

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Transcendent Mining and Mobilization Inc.

701 Douglas Fir Rd Sparwood, BC V0B 2G0 T: 778-521-5144 www.transcendentmining.com

Trotter and Morton

5799 3rd St SE Calgary, AB T2H 1H9 T: 403-836-0780 www.trotterandmorton.com C, E, F, J, M, S, Z

Turner Construction Company

1601 - 700 West Pender St Vancouver, BC V6C 1G8 T: 604-626-3865 www.turnerconstruction.com A, B, C, D, E, F, G, H, J, K, M, N, O, Q, R, S, T, U, V, W, X, Y, Z



Urban One Builders

50 W 7th Ave Vancouver, BC V6X 1N4 T: 604-273-5100 www.urbanonebuilders.com E, F, H, M, O, V



Vixman Construction LTD

4919 7th Line Rockwood, ON N0B 2K0 T: 519-856-2000 www.vixman.com N, 0



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- ☐ Distributors & Rental Houses
- ☐ Government & Public Works
- □ Other (please specify)

Do you rent equipment? ☐ Yes ☐ No

What is the approximate number of employees at this location?

Are you a contractor who works with concrete related products and services? ☐ Yes ☐ No Do you purchase and/or approve the purchase of construction products or services? ☐ Yes ☐ No

If Yes, please indicate which products

- ☐ Earth moving equipment
- □ Compact Equipment
- □ Safety Equipment
- □ Paving Equipment
- □ Dump Trucks
- □ Used Equipment □ Pick-Up Trucks
- □ Trailers
- □ Generators
- □ Attachments
- □ Hand Tools
- □ Compressors
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