



CANADA'S TOP CONTRACTORS DIRECTORY 2018

Each year, *On-Site* magazine publishes the *Top Contractors* report – a database of the leaders among Canadian construction contractors. The listings will be published in our June issue and hosted on our website. The data will include business contact information for each listing, as well as areas of expertise. It's a valuable directory for owners and developers in identifying Canada's top contractors. And best of all, **the listings are FREE!**

DEADLINE: April 23, 2018

SECTION A: Listing Data

1. Company Contact Information

(Note: first name, last name and title will not be published)

First Name:		Last Name:	
Title:			
Company:			
Street:			
City:		Prov:	Postal Code:
Telephone:		Fax:	
Email:		Website:	

2. On average, how many people does your company employ? (Not including sub trades)

SECTION B: Revenue

3. Please indicate by percentage of revenue which of the following sectors your company participates in. Please make sure your total adds up to 100 per cent.

	%
Building construction, residential	
Building construction, nonresidential	
Engineering (heavy) construction	
Construction management	
Trade contracting	

Partnered with



4. Please indicate which of the following areas your company participates in and show whether you expect revenues to increase, stay the same or decrease this year (2018).

Next, show whether you forecast revenues in these areas to increase, stay the same or decrease next year (2019).

	2018			2019		
	Same	Increase	Decrease	Same	Increase	Decrease
Building						
Commercial buildings						
Industrial buildings						
Institutional buildings						
Residential construction: houses						
Residential construction: multi-unit						
Infrastructure						
Bridges						
Communication engineering						
Electric power/utilities						
Environmental remediation						
Marine-related construction						
Mining-related construction						
Oil and gas-related construction						
Roadbuilding						
Other transportation construction						
Sewage engineering construction						
Waterworks engineering construction						
Other Construction						
Contract management						
Demolition						
Design/build						
General contracting						
Materials						
Aggregate						
Concrete, formwork, rebar						
Structural steel, fabricating						
Other Areas (please specify below)						
Other area						

5. What is the date of your most recent financial year end? (day/month/year) _____

Partnered with



6. Please indicate in Canadian dollars your total construction-related revenues for 2017 and estimate your 2018 revenue.

Please note: Estimated revenues for 2018 will NOT appear in print or online separately, but will be aggregated with data from other respondents to identify industry-wide trends.

Year	\$
2017 (last year)	
2018 (this year - estimate)	

7. What percentage of your construction-related revenues are generated outside of Canada?

8. The 2018 Top Contractors Report will focus on innovation. There has been a lot of talk about innovation recently. What exactly does innovation mean to you and how is your company innovating its way to success?

Comments

If you'd like to comment on or explain any increase/decrease in revenue, please include it here.

THANK YOU FOR YOUR PARTICIPATION!
Please complete and return the survey to us by email at krossiter@on-sitemag.com, or fax back to 416-442-2230 by April 23, 2018.

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