INNOVATE THEIR WAY TO SUCCESS

PG 3

INNOVATION CONVERSA HEAT

RENOVATING RELATIONSHIPS
PG 10

**Empower Results®** 



# WELCOME LETTER

n behalf of *On-Site* and Aon, I'd like to welcome you to the 2016 Top Contractors issue. We are proud to be the first official partner in the Top Contractor issue and excited to support such an impactful publication. Furthermore, we are gratified that many of the top contractors listed in this issue are clients of Aon. Our Construction Services Group (CSG) represents one of our largest industry specialties and we are fully committed to serving our 2,500 valued Aon construction clients.

Canada represents one of the most diverse construction economies across the globe. The variety of delivery models, asset types, risks, and both domestic and global competition solidifies Canada as the global bell weather of construction diversity. Some might say such diversity will make us stronger in the end, but I can very much appreciate the amount of stress and strain our Canadian construction contractors face each day. The journey to becoming a, "stronger," contractor can be difficult, especially in an economy where you face unfamiliar contracts, risks and partners. Our team at Aon is constantly amazed by the creativity and innovative spirit that our clients exhibit when facing unforeseen and unexpected risks. Their ability to successfully navigate these challenges is truly exceptional. From our perspective, the clients that most successfully navigate these challenges exhibit the following traits:

- Effectively quantifying risk prior to taking it on.
- The operational discipline to manage risk in every phase of the projects life.
- Access to risk transfer solutions that can be tailored to manage risks to a certain outcome.
- A top of class knowledge of construction technologies, including different types of delivery models, construction materials, construction software and asset sciences technology.

Simply put, contractors that exhibit these traits tend to be our most productive and profitable clients. Undoubtedly, a productive and profitable client is a client that understands potential exposures and utilizes the tools available to most effectively manage risk. At Aon, we continue to jump at the opportunity to assist our clients in achieving these goals.

Congratulations to all of *On-Site's* top contractors and we wish everyone within the Canadian construction industry a profitable and productive 2016!  $\Box$ 

Best regards,

**Christine Lithgow** 

President & CEO, Aon Risk Solutions Canada





At long last, here it is: *On-Site*'s Top Contractors list of Canada's leading construction firms, ranked by annual revenue.

Every year, it requires a monumental effort to track down and compile the information necessary for this annual report. Thank you to everyone that took the time to fill out our survey.

This annual ranking of companies is an invaluable industry tool, based on direct analysis of the companies involved. It helps us to understand what segments of the construction industry are growing, and allows us to identify trends in both good years, and bad.

Thank you once again for participating in our annual report. Your contributions to *On-Site* are key to the quality, diversity and relevance of our magazine.

Without further ado, here are your 2015 Top Contractors.



Corinne Lynds, Editor

# **TOP 5 COMPANIES WITH 50 OR UNDER EMPLOYEES**

- GEN-PRO/1320376 Ontario Ltd. Burlington, ON \$15,000,000
- 2 O.N. Site Construction Inc. Oakville, ON. \$14,700,000
- Nikiforuk Construction Ltd. Edmonton \$9,000,000
- Dural Flooring
  Toronto ON \$4,800,000
- Plainsman Builders Inc. Kamloops, B.C. \$2,000,000

# **TOP 40**

| Rank: | Company:  | 2015 (last year) |
|-------|---|------------------|
| 1     | PCL Constructors Inc.                               | \$8,500,000,000  |
| 2     | EllisDon  | \$3,430,000,000  |
| 3     | Aecon Group Inc.                                    | \$2,918,000,000  |
| 4     | Ledcor Group of Companies                           | \$2,800,000,000  |
| 5     | Kiewit Canada Corp.                                 | \$2,301,544,000  |
| 6     | Graham Group Ltd.                                   | \$2,146,723,000  |
| 7     | POMERLEAU   | \$1,609,000,000  |
| 8     | Bird Construction                                   | \$1,444,806,000  |
| 9     | Stuart Olson  | \$1,151,400,000  |
| 10    | Carillion   | \$1,047,000,000  |
| 11    | Clark Builders                                      | \$769,219,959    |
| 12    | EBC Inc.  | \$745,000,000    |
| 13    | Bondfield Construction Company Ltd.                 | \$729,750,000    |
| 14    | Flynn Group of Companies                            | \$668,000,000    |
| 15    | Maple Reinders Group Ltd.                           | \$438,700,000    |
| 16    | ITC Construction Group                              | \$410,000,000    |
| 17    | Chandos Construction                                | \$337,000,000    |
| 18    | ConDrain Group                                      | \$327,000,000    |
| 19    | Dawson Wallace Construction Ltd.                    | \$320,000,000    |
| 20    | Taggart Group of Companies                          | \$310,000,000    |
| 21    | Axiom Builders Inc.                                 | \$285,000,000    |
| 22    | North American Construction Group                   | \$281,282,000    |
| 23    | Govan Brown   | \$235,000,000    |
| 24    | Eastern Construction Company Ltd.                   | \$220,000,000    |
| 25    | Scott Builders Inc.                                 | \$220,000,000    |
| 26    | NorLand Ltd.  | \$180,000,000    |
| 27    | Manshield Construction                              | \$175,000,000    |
| 28    | Walsh Canada  | \$155,000,000    |
| 29    | Avondale Construction Ltd.                          | \$148,700,000    |
| 30    | Delnor Construction                                 | \$141,874,085    |
| 31    | Giffels Westpro                                     | \$139,337,000    |
| 32    | Alberici Constructors, Ltd.                         | \$133,000,000    |
| 33    | Buttcon Ltd.  | \$132,525,000    |
| 34    | Marco Group of Companies                            | \$122,000,000    |
| 35    | Beedie Construction Ltd. (Beedie Development Group) | \$115,600,000    |
| 36    | Grascan Construction Ltd.                           | \$110,349,430    |
| 37    | Jacob Bros. Construction Inc.                       | \$96,000,000     |
| 38    | Kelly Panteluk Construction Ltd.                    | \$95,000,000     |
| 39    | Wales McLelland Construction                        | \$95,000,000     |
| 40    | Kinetic Construction Ltd.                           | \$93,000,000     |



# INNOVATION CONV

t's no secret that Canada's construction industry has been taking a beating for lagging in innovation. Major global studies have flagged the country as an innovation laggard, and the construction sector has been further singled out as underperforming even those weak national statistics.

In 2011, the Jenkins Report, presented to the Minister of State (Science and Technology), cited alarming weaknesses in Canadian R&D efforts and suggested ways to focus industry, institutional and government attention on innovation while simplifying access to resources for innovators.

### **INNOVATION DEFICIT?**

"That really started the conversation, a few years ago," says Paul Verhesen, president and CEO, Clark Builders, Edmonton. "It's a conversation that needs to be had."

"When you look at the stats in terms of technology adoption in Canada, we rank 27th worldwide. That's overall. The construction industry would probably rank lower against other countries," says Pierre Boucher, president, Canadian Construction Innovations (CCI), Ottawa. "The intensity of R&D in this industry is very, very low. It's 0.06 per cent [of R&D done in Canada]," he notes.

Some of the executives we interviewed











for this article challenged the harsh criticism of the industry for lack of innovation, but all agreed that more could be done.

"We are not very good about talking about the innovations we have in this industry... We have not worked hard to capture or quantify innovation," says David LeMay, president and CEO, Stuart Olson Inc., Calgary, Alta. "There has been a lot of innovation in incremental ways, whether it's around safety, procedures, modularization or other things."

Some contractors dismiss the need for more innovation. For some, it is skepticism about ROI and a lack of time, or even the notion that only the owners benefit from it.

However, powerful forces are pushing the industry toward innovation. "A number of things are converging: the owners' drive to find more certainty, the asset-management trend, the globalization of construction and the harnessing of the Internet by all industries to innovate quicker," says David Bowcott, senior vice-president and national director of Large/Strategic Accounts at AON Reed Stenhouse Inc., Toronto.



Verhesen challenges "the idea that innovation, research and development mean you have to spend millions of dollars to create something earthshaking. That's not the case at all. It can be as simple as working on the things you do every day, from procurement







Innovation can be simple. PCL received the 2015 CCA Excellence in Innovation Award for replacing conventional heating and hoarding with ice-fishing tents and propane heaters when installing cast-in-place bored piles at the Heartland Substation project in Gibbons, Alta. The cost savings was \$415 per pile, or \$166,180, mainly due to savings on heating.

"We are not developing technologies that are 10 or 20 years away from being put on the jobsite. We're looking at 10 or 20 days."

 Cameron McCartney, research officer at the National Research Council Canada

to logistics to materials... It can be a better nail."

### **COLLABORATION CONUNDRUM**

Perhaps the need for cooperation is one of the biggest hurdles to boosting construction innovation nationally.

"If we are really going to be successful, if we really want to tap the R&D backing available from all levels of government, we as an industry are going to have to demonstrate that we're willing to be collaborative. We have to make initiatives in the best interest of the industry," says LeMay.

The days of trade secrecy seem to be winding down and few innovations stay secret for long, notes John Bockstael, president and CEO of Bockstael Construction Ltd., Winnipeg, and chair of CCI. He asks "Why would you fight that – especially if it was for safety?... More and more is being asked of us as an industry and there is a tightening of

the labour markets."

The new infrastructure funding proposed by the federal government means "they want to make sure that they are spending it wisely," says Steve Cruickshank, CEO, Cruickshank Construction Ltd., Kingston, Ont. "They have a real incentive to see us do more innovative solutions, to extend the value of the taxpayer's dollar."

There is also an emerging global perspective. "The figures show that we are dramatically less productive than the US industry and other international industries," says LeMay. "Investment is now global, not national... Whether someone decides to build a building here or in London, England, they are looking at the economics of those projects in their understanding of where to invest."

"Canada is the fifth largest construction market in the world, and it is time we started to spend dollars appropriate to that," says Bockstael. "If we can get better at what we are doing, the spending will probably increase in our country rather than in another country."

### **EMERGING ENABLER**

It is not so much that Canadian contractors are failing to innovate. Rather, says Boucher, it is that "in most cases, it's not systemic, it is not industry-wide.... Before CCI was established [in 2014], there was no real ecosystem to support R&D in construction."

As a result, most innovations were not put to market, not implemented and not embraced by industry. "Often, industry was not even aware of it," says Boucher. "People need to know what the other guy is doing... The idea is to share concepts that will benefit construction as a whole – innovations in safety, productivity, winter work," he says.

Recognizing the gravity of the situation, CCI was founded in 2014 with the support of the Canadian Construction Association.

"We are engaging industry to come together and propose projects," Boucher says, whether proprietary or not. "We are made up of industry, we represent all stakeholders involved with construction – owners, engineers and contractors, along with manufacturers and



### NRC: commitment to contractors

Long the leading light in construction research in Canada, the National Research Council (NRC) has a strong commitment to support contractor innovation.

"The NRC has worked with contractors on research for many years. We have worked with organizations as small as two people and as large as 2,000 people," says Cameron McCartney, research officer at the National Research Council Canada, Ottawa.

"We have national experts in some specialized fields, and in some cases world experts. We have a deep knowledge of how construction works and how innovative construction products can be used on job sites,"

he adds. NRC also maintains sophisticated research facilities, such as the Canadian Centre for Housing Technologies, a partnership between NRC, Canada Mortgage and Housing Corporation and Enercan, according to Dr. Trevor Nightingale, director, Intelligent Building Operations at NRC.

NRC is well known for its work on the building code. "That's an important part of what we do – but it's only one part," says McCartney.

"We can help contractors evaluate an innovative construction product... They may not be sure if it will meet their needs. We bring it into our building science labs and put it through its paces, making sure it meets building code requirements, technical requirements, and doesn't have any strange behaviour when used as intended," says McCartney.

"Here on the construction team, we really want to make sure that [the research] is of use. "We are not developing technologies that are 10 or 20 years away from being put on the jobsite. We're looking at 10 or 20 days," says McCartney.

"We have had a few meetings with CCInnovations, and we are eager to figure out how we might collaborate. They have a good direction of what that industry needs, and we have some of the largest building science labs in the country," says McCartney.

suppliers."

"We are quite sensitive to the government's agenda on innovation in areas where the government knows that we need to do better, and where the construction industry can be a key stakeholder," he adds.

Success will breed success, says Bowcott. "When the government actually sees the link between increased productivity and the innovations that have been developed, they will put more and more money in. That is what happened with the forestry sector."

### **REAL-WORLD INNOVATION**

There is little doubt that Canada's construction industry needs to invest more in R&D, but, it also needs to do a better job of sharing its successes too. Here are a few examples of how top construction firms are innovating already.

**Bockstael:** Bockstael notes that the conventional methods of technical innovation for construction contractors tend to be inefficient. "They say, 'That looks like a good idea!' and then they try it out in real time."

About 20 years ago Bockstael experimented with the use of embedding hoses carrying hot glycol in concrete to keep it warm in

"Canada is the fifth largest construction market in the world, and it is time we started to spend dollars appropriate to that."

— John Bockstael, president and CEO of Bockstael Construction Ltd.



"Young people are attracted to companies prepared to embrace new ideas. To bring new workers into our industry, we absolutely have to be out there, trying our hand at new things. And they want to come, as long as we make it attractive to them by being receptive."

— Steve Cruickshank, CEO, Cruickshank Construction Lt.

winter. "We did it by guess and by golly. We blundered ahead and tried it in real time on a project," says Bockstael. They almost ruined a slab.

Today, that process has been commercialized by a heating company. "Even today, they can't tell you what temperature to set the dial at for all the various configurations of concrete work," says Bockstael. It would be much simpler to do the tests in a lab and develop data that can be provided to contractors.

Clark Builders: It's easy to pay lip service to innovation. "As a contractor, we write cheques to universities to promote innovation, research and development," says Verhesen. "Writing the cheque is the easiest part of this conversation. The dedication of your people, their commitment to follow through and having permission to make mistakes is the biggest challenge. That's a cultural conversation."

Verhesen says that lean construction is a major focal point for his company's innovation efforts. "The continuous improvement in lean construction practices is actually an innovative process," he says, and it touches every part of the company's operations.

This focus on efficiency planning and quality "comes from our history. We have built across the North in every community," says Verhesen. "That culture of planning really drives innovation, really drives lean. In the far north, if you need a saw blade, there's no place to buy one," says Verhesen.

Growth in innovation will be generational, says Verhesen. "The next generation is starting to see that innovation and research is a good thing. It can be a competitive advantage, it can be pretty exciting to develop new systems and processes."

**PCL:** PCL is constantly innovating in productivity, says Dave Filipchuk, deputy CEO, PCL family of companies, Edmonton. "That's

an area where Canada sometimes gets a black eye."

The firm has a dedicated operations support group. "One of their key responsibilities is to marshal and lead innovation activities," says Filipchuk. In some cases, they have directed activities, with an individual in charge. "Sometimes, it is just working with data from the jobsite, trying to determine the best way to disseminate it throughout the organization."

One example of a specific outcome was delivering tools and materials much more deliberately to the work face. "We would set up containers off-site, containing everything that was specific to a job, and bring it to the work face when needed," he says. As a result, travel time is reduced and people don't waste time on the jobsite looking for tools.

"Modularization and containering are proving how you can take labour hours off site and keep them in the yard," says Filipchuk.

**Stuart Olson:** "To build a building that anticipates and facilitates the future requirements of its occupants is critical," says LeMay. That's the reasoning behind the company's Centre for Building Performance."

The centre is fully staffed and equipped to show and demonstrate to the building owner the value of various approaches, collaborative construction, preconstruction, innovative methods to reduce environmental impact – every way that we can enhance its performance," says LeMay.

The firm is also innovating in HR. "Necessity is driving us to do some things around HR that are much different than they were in the 1970s and 1980s," says LeMay. "The Stuart Olson Alumni Program sees retired workers brought back part-time to fill staffing gaps and help to advise the current generation of staff," to the benefit of all parties.

**Cruikshank:** Innovation generally comes from young people, says Cruikshank. "Young people are attracted to companies prepared to embrace new ideas. To bring new workers into our industry, we absolutely have to be out there, trying our hand at new things. And they want to come, as long as we make it attractive to them by being receptive."

"I'm always looking for things that will improve our costs. There are innovative ways of reducing your energy consumption," he notes as an example. "There are new government initiatives out there and they want to see energy reduction, reducing our footprint in the carbon tax... That is something we will be going after."

A new spirit of cooperation is emerging in a very traditional industry. The next generation will be the innovation generation, more cooperative. The good news is that starting from a low baseline, the potential for early gains must be immense.  $\Box$ 

Jim Barnes is a contributing editor to On-Site. Send comments to editor @on-sitemag.com



# Renovating RELATIONSHIPS

GEN-PRO proves it's not about the quantity of the people you have, but the quality

BY CORINNE LYNDS

ith less than 50 full-time employees, GEN-PRO reported \$15M in revenue for 2015, garnering it the title of "Top Contractor with Fewer than 50 Employees."

Specializing in non-residential GENeral contracting and PROject management, (that's where the company name comes from)

GEN-PRO incorporated in 1998.

The contractor attributes its success to foregoing relationships with dedicated groups of subcontractors and an experienced team of qualified and capable individuals that manage and supervise projects up to \$5 million at any time. The general contractor has completed projects of various size and complexity across Southern

Ontario, including work for: Humber College, Sheridan College, Momentum Credit Union, McMaster University and the City of Burlington.

GEN-PRO has a diverse group of clients, many of which have accepted the firm as a pre-qualified, preferred contractor. "Our clients call on us to carry out office renovations, tenant improvements, new construction, and emergency service work," reports the company website. "We work closely with our clients, keeping them up to date on construction progress, important milestones, scheduling, and provide clarification on any concern the client may

have, to provide the client with 100 per cent satisfaction during the construction process."

GEN-PRO has been recognized for its safety performance by being awarded the OGCA Safety Achievement Award for maintaining zero lost time injuries for 2009. Since then, the company has also been a member of a safety group sponsored by the Hamilton-Halton Construction Association, and both the Toronto and Gran Valley Construction Associations. The contractor is currently working



Right: GEN-PRO's Momentum Credit Union project. Below: O.N. Site's owners Donogh Hanley and German Neglia.



# THE TOP 5 UNDER 50

1.

### Company:

GEN-PRO/1320376 Ontario Ltd.

**Location:** Burlington, Ont.

Annual Revenue:

\$15,000,000 **Sectors:** Building

construction (non-residential), construction

management

Works In: Commercial buildings, contract management, designbuild, general contracting, concrete/formwork/ rebar, structural steel/ fabricating

www.genpro.ca

2.

### Company:

O.N. Site Construction Inc.

**Location:** Oakville, Ont.

Annual Revenue:

\$14,700,000 **Sectors:** Building

construction (nonresidential), construction management

Works In: Commercial buildings, contract management, design-build, general contracting www.onsiteconstruction.ca

3.

**Company:** Nikiforuk Construction Ltd.

**Location:** Edmonton **Annual Revenue:** 

\$9,000,000

Sectors: Commercial buildings, industrial buildings, institutional buildings, residential construction (houses), residential construction

(multi-unit)

Works In: Oil and gasrelated construction, other transportation construction, sewage engineering construction, waterworks engineering construction, contract management, general contracting 4.

**Company:** Dural Flooring **Location:** Toronto

**Annual Revenue:** 

\$4,800,000

**Sectors:** Building construction (residential), building construc-

tion (non-residential)

**Works In:** commercial buildings, residential construction (multi-unit), general contracting,

concrete/formwork/rebar www.duralflooring.com

5.

Company: Plainsman

Builders Inc.

**Location:** Kamloops, B.C.

Annual Revenue:

\$2,000,000

Sectors: Building construction (residential), building construction (non-residential), construction manage-

ment

Works In: Commercial buildings, residential construction (houses), residential construction (multi-unit), contract management, demolition, design/build, general contracting www.plainsman.ca

toward achieving the Infrastructure Health and Safety Association (IHSA) Certificate of Recognition (COR).

"From the company's founding we have always strived to keep our clients happy while providing safe sites, quality work while always seeking new opportunities whatever the size or scope of work," says Scott Tye, project manager at GEN-PRO."

### A VERY CLOSE SECOND...

Oakville, Ont.'s O.N. Site Construction Inc. (no relation) is ranked No. 2 on this year's Top Contractor under 50 employees list. And this is their second year in a row to be ranked Top-5 in this annual report.

Founded by German Neglia and Frank Occhipinti in 2005, the two original partners had developed an excellent nine-year working relationship in a project management/site superintendent role before deciding to venture out on their own. The company experienced great success and steady growth early on, focusing primarily

on financial sector and restaurant industry clients.

Since last year, there has been a change of ownership. Occhipinti retired in February. The ownership now consists of Neglia and a new owner, Donogh Hanley.

To date O.N. Site has worked on new branches and branch renovations for Bank of Montreal, CIBC and TD Canada Trust. The contractor has also done sizable renovations for Canada Post, Yum! Restaurants, Cara Foods, Region of Peel, Aver Media and Astral Media.

"Over the past few years we have expanded our operations to encompass Ontario, Manitoba, Saskatchewan and Alberta," says Neglia. "We have gained a foothold in these markets by ensuring the same quality of product and service levels are maintained, as if the project was completed in Oakville. Having the ability to provide national service to our clients has enabled the steady growth of the company and should ensure that this growth pattern is maintained."  $\square$ 



### TOP CONTRACTORS

### LISTINGS

This year's Top Contractors report has a special focus on innovation. A few comments from our industry leaders follow in the listings.

### **ACCIONA**

Suite 2000, 595 Burrard St., Three Bentall Centre Vancouver BC V7X 1J1 T: 604-622-6500 www.acciona.ca B, F, H, J, K, M, Q, R, S, T, W, X, Z

### **AECON GROUP INC.**

20 Carlson Crt.
Toronto ON M9W 7K6
T: 416-297-2600
www.aecon.com
\$2,918,000,000
A, B, D, E, F, G, H, J, K, M, Q, R, S, T, W, X, Y, Z

### ALBERICI CONSTRUCTORS LTD.

1005 Skyview Dr., Suite 300 Burlington ON L7P 5B1 T: 905-315-2929 F: 905-315-3001 www.alberici.com \$133,000,000 F, H, K, M, N, Q, R, S, Y, Z

### AVONDALE CONSTRUCTION LTD.

49 Hobsons Lake Dr.
Halifax NS B3S 0E4
T: 902-876-1818 F: 902-876-1822
www.avondaleconstruction.com
\$148,700,000
C, F, H, M, N, U

### AXIOM BUILDERS INC.

1100 - 838 W Hastings St. Vancouver BC V6C 0A6 T: 604-412-0459 www.axiombuilders.ca \$285,000,000 C, E, M, V

### BEACON UTILITY CONTRACTORS LTD.

270 Rodinea Rd. Vaughan ON L6A 4P5 T: 905-417-6808 F: 905-417-4623 www.beaconutility.com D, H, J, T, W

# BEEDIE CONSTRUCTION LTD. (BEEDIE DEVELOPMENT GROUP)

3030 Gilmore Diversion Burnaby BC V5G 3B4 T: 778-686-0254 www.beediegroup.ca \$115,600,000 E, H, M, N, V

### **BIRD CONSTRUCTION**

5700 Explorer Dr.
Mississauga ON L4W 0C6
T: 905-602-4122 F: 905-602-1516
www.bird.ca
\$1,444,806,000

C, E, F, H, J, M, N, O, R, S, T, V, X, Z

### **BOCKSTAEL CONSTRUCTION LTD.**

1505 Dugald Rd. Winnipeg MB R2J 0H3 T: 204-233-7135 www.bockstael.com \$88,525,000 C, E, F, H, J, M, N, O, V,

# BONDFIELD CONSTRUCTION COMPANY LTD.

407 Basaltic Rd.
Concord ON L4K 4W8
T: 416-667-8422 F: 416-667-8462
www.bondfield.com
\$825,000,000
C, E, F, H, M, N, O, U, V

### **BUTTCON LTD.**

8000 Jane St., Tower B, Suite 401 Concord ON L4K 5B8 T: 905-907-4242 F: 905-907-8096 www.buttcon.com \$132,525,000 C, F, G, H, M, N, O, T, U, V

# **ACTIVITIES**

The following letter codes are used to indicate areas of activity for the contractors in the listings on these pages.

- A Aggregates
- **B** Bridges
- C Commercial Buildings
- **D** Communication Engineering
- **E** Concrete
- F Contract Management
- **G** Demolition
- H Design/Build
- J Electric Power/Utilities
- **K** Environmental Remediation
- M General Contracting
- N Industrial Buildings
- O Institutional Buildings
- **Q** Marine-Related
- **R** Mining-Related
- S Oil and Gas-Related
- T Other Transportation Construction
- **U** Residential Houses
- V Residential: Multi-Unit
- **W** Roadbuilding
- **X** Sewer
- Y Structural Steel
- **Z** Waterworks

### CAIRNS ROOFING LTD.

17025 Regional Rd. 50 Caledon ON L7E 0K5 T: 905-880-4771 F: 905-880-7887 \$900,000 A, B, C, D, E, F, G, H, J, K, M, N, O, Q, R, S, T, U, V, W, X, Y, Z

### CAP EXCAVATION INC.

1920, Voie de Desserte (autoroute 40) Saint-Maurice QC GOX 2X0 T: 819-376-4681 F: 819-376-5772 \$7,000,000 A, C, K, M, N, O, S, U, V, W, Z

### **CARILLION**

7077 Keele Street Concord ON L4K 0B6



### **LISTINGS**

T: 905-532-5200 www.carillion.ca \$1,151,400,000 A, B, C, D, E, F, G, H, J, K, M, N, O, Q, R, S, T, U, V, W, X, Y, Z

### **CCMET**

6991 Curragh Ave.
Burnaby BC V5J 4V6
T: 604-436-9111
www.ccmet.ca
\$33,000,000
A, B, C, E, J, K, M, N, O, Q, R, S, T, U, V, W, X, Z

### CDC CONSTRUCTION LTD.

16 West 4th Ave. Vancouver BC V5Y 1G3 T: 604-873-6656 www.cdc-construction.com \$32,000,000 C, F, H, M, N, O

### CENTER CITY ROOFING LTD.

33 Winslow St. St. John's NL A1E 6C5 T: 709-579-2554 F: 709-579-1064 www.centercityroofing.ca M, S, U

### **CENTRE DESIGN REALITE**

1856 boul. des Laurentides Laval QC H7M 2P8 T: 514-990-0548 F: 450-629-5105 www.centredesignrealite.com F, H, U

### **CHANDOS CONSTRUCTION**

9604 20th Ave. NW Edmonton AB T6N 1G1 T: 780-436-8617 F: 780-436-1797 www.chandos.com \$337,000,000 C, F, M, N, O, V, Z

### **CLARK BUILDERS**

4703 52 Ave. NW Edmonton AB T6B 3R6 T: 780-395-3311 F: 780-395-3533 www.clarkbuilders.com \$769,219,959 C, E, F, G, H, M, N, O, R, S, U, V, Y

"We write cheques to universities to promote innovation, research and development. Writing the cheque is the easiest part of this conversation. The dedication of your people, their commitment to follow through and having permission to make mistakes is the biggest challenge."

— Paul Verhesen, president and CEO, Clark Builders.

### **CONDRAIN GROUP**

30 Floral Parkway Vaughan ON L4K 4R1 T: 905-669-5400 F: 905-669-5040 www.condrain.com \$327,000,000 A, B, C, K, M, N, O, T, U, V, W, X, Z

### CORNER GAS HEATING & COOLING INC.

3392 Wonderland Rd. S, Suite 6 Building 9 London ON N6L 1A8 T: 519-649-0166 F: 519-652-1662 www.cornergasheatingandcooling.com \$450,000 C, M, N, U, V

### D & D EXCAVATING & DRAINAGE LTD.

10046 Walker Rd. Amherstburg ON NOR 1J0 T: 519-726-5030 \$165.000

### D. VANDENHEEDE ENTERPRISES LTD.

33 Riverside Rd. Simcoe ON N3Y 2N7 T: 905-407-5329 www.sodablast.ca \$600,000 B, C, E, N, O, T, U, V, W

### DARRAN GREEN SANDBLASTING

51 Billy Brews Rd.
Deseronto ON KOK 1X0
T: 613-396-6639 F: 613-396-5626
www.darrangreen.com
A, B, C, D, E, F, G, H, J, K, M, N, O, Q, R, S, T, U, V, W, X, Y, Z

### DAWSON WALLACE CONSTRUCTION LTD.

4611 Eleniak Rd.
Edmonton AB T6B 2N1
T: 780-466-8700 F: 780-466-9613
www.dawsonwallace.com
\$320,000,000
C, F, H, M, N, O

### **DELNOR CONSTRUCTION**

3609-74 Ave. Edmonton AB T6B 2T7 T: 780-469-1304 F: 780-466-0798 www.delnor.ca \$141,874,085 C, F, H, M, O, V



### TOP CONTRACTORS

### LISTINGS

### **DURAL FLOORING LTD.**

244 Brockport Dr., Unit 17
Toronto ON M9W 6X9
T: 416-759-2255 F: 416-288-8885
www.duralflooring.com
\$4,800,000
C, E, M, V

### EASTERN CONSTRUCTION COMPANY LTD.

505 Consumers Rd., Suite 1100 Toronto ON M2J 5G2 T: 416-497-7110 F: 416-497-7241 www.easternconstruction.com \$220,000,000 C, H, M, N, O

### EBC INC.

1095, Rue Valet, P.O. Box 158 L'ancienne-Lorette QC G2E 3M3 T: 418-872-0600 F: 418-872-8177 www.ebcinc.com \$745,000,000 A, C, F, N, O, V, W, Z

### **ECODYNAMIC SOLUTIONS (EDS) INC.**

Unit 214 - 2459 Cousins Ave. Courtenay BC V9N 3N6 T: 250-334-3039 www.ecodynamicsolutions.com A, B, E, F, H, J, K, M, N, Q, R, S, W

### **ELAN CONSTRUCTION LTD.**

#100, 3639 27th St. NE
Calgary AB T1Y 5E4
T: 403-291-1165 F: 403-291-5396
www.elanconstruction.com
\$79,000,000
C, N, O

### **ELLISDON**

1004 Middlegate Rd.
Mississauga ON L4Y1 M4
T: 905-896-8900
www.ellisdon.com
\$3,430,000,000
B, C, E, F, H, J, M, N, O, S, T, V, W, Y

### **EVOLVE BUILDERS GROUP INC.**

60 Manitoba St. Guelph ON N1E 3B9 T: 519-265-6546 www.evolvebuilders.ca \$2,250,000 F, H, M, O, U

### F.GRECO AND SONS LTD.

15 McCulloch Ave. Etobicoke ON M9W 4M5 T: 416-249-7272 F: 416-249-6293 www.greco-con.ca E, F, G, H, M, N, O

### FERRARO CONSTRUCTION GROUP

7684 Maltby Rd. East
Puslinch ON NOB 2J0
T: 519-822-2324 F: 519-822-9057
www.ferraroconstructiongroup.com
\$3,000,000
A, C, E, F, G, H, K, M, N, O, U, V

### FLYNN GROUP OF COMPANIES

6435 Northwest Dr.
Mississauga ON L4V 1K2
T: 905-671-3971 F: 905-673-3971
www.flynncompanies.com
\$668,000,000
C, N

### FOUR SEASONS SITE DEVELOPMENT LTD.

42 Wentworth Court, Unit 1
Brampton ON L6T 5K6
T: 905-789-0111 F: 905-670-9589
www.sitedevelopment.ca
E, H, K, M, O, W, X, Z

### GEN-PRO/1320376 ONTARIO LTD.

2211 Plains Rd. East
Burlington ON L7R 3R3
T: 905-333-5217 F: 905-333-5746
www.genpro.ca
\$15,000,000
C, E, F, H, M, Y

### **GIFFELS WESTPRO**

2 International Blvd.
Toronto ON M1M 2N8
T: 416-798-5570 F: 416-798-5501
www.giffelwestpro.com
\$139,337,000
A, B, C, E, F, H, J, M, N, O, Q, T, V, W, X, Z

### **GOVAN BROWN**

108 Vine Ave. Toronto ON M6P 1V7 T: 416-703-5100 F: 416-703-5200 www.govanbrown.com \$235,000,000 C, F, G, H, M, N, O

### **GRAHAM GROUP LTD.**

10840 27th St. SE
Calgary AB T2Z 3R6
T: 403-570-5241
www.graham.ca
\$2,146,723,000
B, C, D, F, H, J, K, M, N, O, Q, R, S, T, V, W. X. Z

### **GRASCAN CONSTRUCTION LTD.**

61 Steinway Blvd.
Toronto ON M9W 6H6
T: 416-644-8858 F: 416-644-8864
www.grascan.com
\$110,349,430
A, B, C, D, E, F, G, H, J, K, M, N, O, Q, R,
S, T, U, V, W, X, Y, Z

### **GRAYVELD BUILDERS CORP.**

42 Campbell Ave.
Oro-Medonte ON LOL 1TO
T: 705-487-1659
www.grayveld.com
\$900,000
C, E, H, M, N, Y

### HERCULES SLR INC.

3921 81 Ave.

Leduc AB T9E 8S6
T: 780-980-5200 F: 780-980-5206
www.herculesslr.com
\$500,000
A, B, C, D, E, F, G, H, J, K, M, N, O, Q, R, S, T, V, W, X, Y, Z

### HIPPERSON CONSTRUCTION

200 – 2161 Scarth St. Regina SK S4P 2H8 T: 306-359-0303 F: 306-359-0383 A, B, C, E, F, H, J, M, N, R, Y

### ITC CONSTRUCTION GROUP

Suite 800 - 564 Beatty St. Vancouver BC V6B 2L3 T: 604-685-0111 F: 604-685-0112



www.itc-group.com \$410,000,000 C, F, H, M, V

### JACOB BROS. CONSTRUCTION INC.

101 - 19162 22nd Ave. Surrey BC V3S 3S6 T: 604-541-0303 F: 604-541-0343 www.jacobbros.ca \$96,000,000 B, C, E, F, G, H, J, M, N, O, T, U, V, W, X, Z

### JAZ BUILDING GROUP INC.

3 Whitehorse Rd. #9
Toronto ON M3J 3G8
T: 416-820-3086 F: 416-638-7995
\$3,000,000
H, M, U

### JJL REBAR INC.

372 Salisbury Dr.
Oakville ON L6L 3W4
T: 416-526-6811
www.jjlrebar.com
\$683,000
B, C, E, J, M, N, O, U, V, W, X, Z

### **KELBERT CONSTRUCTION INC.**

128 Pineside Place NE Calgary AB T1Y 1V8 T: 403-293-7195 F: 403-474-1535 www.kelbertconstruction.ca \$200,000 M, N, U, V

### KELLY PANTELUK CONSTRUCTION LTD.

98 Panteluk St. Estevan SK S4A 2A3 T: 306-634-2166 F: 306-634-7822 www.kpcldirtmovers.com \$95,000,000 A, B, F, G, H, J, M, R, S, T, W, X, Z

### KIEWIT CANADA CORP.

11211 - 215 St. Edmonton AB T5S 2B2 T: 780-447-3509 F: 780-447-3202 www.kiewit.ca \$2,301,544,000 J, N, Q, R, S, T, W



### KINETIC CONSTRUCTION LTD.

201-862 Cloverdale Ave.
Victoria BC V8X 2S8
T: 250-381-6331 F: 250-386-2286
www.kineticconstruction.com
\$93,000,000
C, F, M, O, V

### **LEDCOR GROUP OF COMPANIES**

1200 - 1067 West Cordova St. Vancouver BC V6C 1C7 T: 604-681-7500 F: 604-681-9700 www.ledcor.com \$2,800,000,000

### LIGNUM INTERIORS INC.

202, 1608 - 17th Ave. SW Calgary AB T2T 0E3 T: 403-229-3144 F: 403-244-0056 www.lignuminteriors.com \$88,500,000 C, F, M

### LOWE MECHANICAL SERVICES LTD.

72 Park Lane Ave.
Winnipeg MB R2R 0K2
T: 204-233-3292 F: 204-237-0411
www.lowecanada.com
\$16,400,000
B, C, D, J, N, O

### LSC PRE-CAST SYSTEMS LTD.

8285A Lickman Rd.
Chilliwack BC V2R 3Z9
T: 604-792-4244 F: 604-792-4241
www.lscprecast.com
B, C, D, E, H, K, N, O, Q, R, T, U, V

### MANSHIELD CONSTRUCTION

698 Corydon Ave.
Winnipeg MB R3C 2P0
T: 204-453-9177
www.manshield.com
\$175,000,000
C, E, F, G, H, M, N, O, U, V

### MAPLE REINDERS GROUP LTD.

2660 Argentia Rd.
Mississauga ON L5N 5V4
T: 905-821-4844 F: 905-821-4822
www.maple.ca
\$438,700,000
C, E, G, H, J, K, M, N, O, Q, R, S, V, X, Y, Z

### MARCO GROUP OF COMPANIES

78 O'Leary Ave.
St. John's NL A1B 4B8
T: 709-754-3737 F: 709-754-3715
www.marcogroup.ca
\$122,000,000
C, F, H, M, N, O, V

### METRO-CAN CONSTRUCTION LTD.

520 - 10470 152nd St. Surrey BC V3R 0Y3 T: 604-583-1174 F: 604-583-3321 www.metrocanconstruction.com C, E, H, M, V, Y

### MODERN NIAGARA TORONTO INC.

695 Flint Rd.
Toronto ON M3J 2T7
T: 416-749-6031 F: 416-749-4673
A, B, C, D, E, F, G, H, J, K, M, N, O, Q, R, S, T, U, V, W, X, Y, Z

### NEWWAY CONCRETE FORMING LTD.

3750 First Ave.
Burnaby BC V5C 3V9
T: 604-299-3709 F: 604-299-6209
www.newwayforming.com
\$75,000,000
C, E, O, V

### NIKIFORUK CONSTRUCTION LTD.

23150 - 18 St. NW Edmonton AB T5Y 6B5 T: 780-473-5565 F: 780-473-5501 \$9,000,000 C, F, M, N, O, S, T, U, V, X, Z

### NORLAND LTD.

3183 Norland Ave.
Burnaby BC V5B 3A9
T: 604-291-1255 F: 604-291-2813
www.NorLandLimited.com
\$180,000,000
A, F, G, H, M, N, Q, R, T, V, W, Y

# NORTH AMERICAN CONSTRUCTION GROUP

Suite 300, 18817 Stony Plain Rd. Edmonton AB T5S 0C2 T: 780-960-7171 F: 780-969-5599 www.nacg.ca \$281,282,000

## TOP CONTRACTORS

### LISTINGS

### NORTH CONSTRUCTION

378 Esplanade E North Vancouver BC V7L 1A4 T: 604-904-2300 www.north-construction.com B, G, J, K, M, N, Q, T, U, V, W, X, Z

# NORTHERN CAPITAL WOOD PRODUCTS LTD.

148 MacAloney Rd.
Prince George BC V2K 4L2
T: 250-564-6171 F: 250-564-6191
www.ncwp.ca
\$3,500,000
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### NORTHLAND PAVING LTD.

70 Minuk Acres
Toronto ON M1E 4Y6
T: 416-286-4292 F: 416-286-7956
www.northlandpaving.com
A, E, T, W, X, Z

### **O.B. SERVICES LTD.**

#15-308 Jackson Rd.
Edmonton AB T6L 6W1
T: 780-499-0981 F: 780-390-1503
\$150,000
C, E, F, G, H, M, N, O, T, U, V

### **O.N. SITE CONSTRUCTION INC.**

2861 Sherwood Heights Dr., Unit #40 Oakville ON L6J 7K1
T: 905-829-8895 F: 905-829-8708 www.onsiteconstruction.ca
\$14,700,000
C, F, H, M, N, O

### **OHL CANADA**

20 Edge Hill Dr.
Hamilton ON L9B OA8
T: 519-774-1277
\$650,000
A, B, C, D, E, F, G, H, J, K, M, N, O, Q, R, S, T, U, V, W, X, Y, Z

# ORLEY RAFUSE TRUCKING & BACKHOE LTD.

247 Mill Rd. New Ross NS BOJ 2MO T: 902-689-2003 A, C, F, M, N, U, W, X "PCL is constantly innovating in productivity. That's an area where Canada sometimes gets a black eye."

Dave Filipchuk, deputy CEO,
 PCL family of companies

### P. MARSH CONSTRUCTION (1989) LTÉE

118 Ch. Chiasson Shippagan NB E8S 3H3 T: 506-344-7093 F: 506-336-8363 www.pmarsh.com \$500,000 C, M, N, O, U, V

### PCL CONSTRUCTORS INC.

9915 56 Ave.
Edmonton AB T6E 5L7
T: 780-733-5000
www.PCL.com
\$8,500,000,000
A, B, C, D, E, F, G, H, J, K, M, N, O, Q, R, S, T, V, W, X, Y, Z

### PEDDIE ROOFING & WATERPROOFING LTD.

3352 - 46 Ave. SE Calgary AB T2B 3J2 T: 403-273-7000 F: 403-273-7701 www.peddieroofing.ca C, F, N, O, U, V

### PLAINSMAN BUILDERS INC.

210 - 989 McGill Place Kamloops BC V2C 6N9 T: 250-372-1544 F: 250-372-8445 www.plainsman.ca \$2,000,000 C, F, G, H, M, V

### **POMERLEAU**

521, 6e Ave. Saint-Georges QC G5Y 0H1 T: 418-228-6688 F: 418-228-3524 www.pomerleau.ca \$1,609,000,000 B, C, F, H, J, M, N, O

### PRIESTLY DEMOLITION INC.

3200 Lloydtown-Aurora Rd. King ON L7B 0G3 T: 905-841-3735 F: 905-841-6282 www.priestly.ca \$68,000,000 B, C, G, K, N, O

### QUENNELL CONTRACTING

7381 192 St. Surrey BC V4N 5Y4 T: 604-617-7515 F: 604-576-9691 www.quennell-contracting.ca \$430,000 C, G, H, J, K, N, U, X, Z

# RENOVATION ET RESTAURATION APRÈS SINISTE, RENOVCO INC.

11355 Cote-de-Liesse Dorval QC H9P 1B2 T: 514-856-9993 F: 514-745-5223 www.renovco.com \$5,700,000 C, G, H, M, U, V

### SCOTT BUILDERS INC.

8105 49 Ave. Close Red Deer AB T4P 2V5 T: 403-343-7270 F: 403-346-4310 www.scottbuilders.com \$220,000,000 A, C, E, F, H, M, N, O, S, T, Y

### SCOTT HOWARD CONTRACTING LTD.

Box 5002 Morden MB R6M 1Y9 T: 204-332-3030 www.shcontracting.ca A, C, E, G, H, M, U

### SKYLINE CONCRETE SERVICES LTD.

#26, 5610 - 46 St. SE Calgary AB T2C 4P9 T: 403-692-3202 F: 403-692-3201 www.skylineconcrete.ca C, E, J, N, O, S, X, Z



### STRUANS BUILDING GROUP INC.

323 Bunting Rd. St. Catharines ON L2M 3Y5 T: 905-685-4247 F: 905-685-1765 \$956,000 C, M, U

### STRUCTURECRAFT BUILDERS INC.

8279 River Way
Delta BC V4G 1G9
T: 604-940-8889 F: 604-940-8857
www.structurecraft.com
A, B, C, D, E, F, G, H, J, K, M, N, O, Q, R, S, T, U, V, W, X, Y, Z

### STUART OLSON INC.

600, 4820 Richard Rd. SW Calgary AB T3E 6L1 T: 403-685-7777 F: 403-685-7771 www.stuartolson.com \$1,151,400,000 A, C, E, H, J, M, N, O, R, S, V

### SUTHERLAND-SCHULTZ LTD.

140 Turnbull Court Cambridge ON N1T 1J2 T: 519 653-4123 F: 519 653-3232 www.sutherland-schultz.com

### TAGGART GROUP OF COMPANIES

3187 Albion Rd. Ottawa ON K1V 8Y3 T: 613-521-3000 \$310,000,000 C, M, U, V, W, X

### TAURUS PROJECTS GROUP INC.

11401 - 85th Ave. Fort Saskatchewan AB T8L 4P9 T: 780-998-5001 F: 780-998-0210 www.taurusprojects.ca \$58,000,000 A, F, M, N, S, U

### THERMO COUSTICS LTD.

2750 Highway 11 N North Bay ON P1B 8G3 T: 705-474-1180 F: 705-474-1185 www.thermocoustics.com C, F, G, K, M, N, O, U

### TIMKO HOME IMPROVEMENTS LTD.

938 19 St. SW Medicine Hat AB T1B 4M5 T: 403-527-1211 F: 403-504-9334 www.timkohome.com \$350,000 C, E, G, H, M, U

### TIMMIND CONTRACTING LTD.

109 Roblin St. Timmins ON P4R 1N2 T: 705-360-1063 F: 705-268-4517 C, E, G, H, M, R, U

### TRUE NORTH PROPERTIES GROUP LTD.

1057A Niuraivik Lane Iqaluit NU X0A 0H0 T: 867-979-3400 F: 867-979-8800 C, K, M, N, U

### **UNDERHILL LANDSCAPING & EXCAVATING**

490 Rte 118
Gray Rapids NB E9B 1H2
T: 506-843-6712 F: 506-843-6568
\$90,000
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### VVI CONSTRUCTION LTD.

203-401 Glenmore Rd.
Kelowna BC V1V 1Z6
T: 250-861-5768 F: 250-861-5410
www.vicvanislegroup.com/vviconstruction
\$34,910,701
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### WALES MCLELLAND CONSTRUCTION

6211 Fraserwood Place Richmond BC V6W 1J2 T: 604-638-1212 www.walesmclelland.com \$95,000,000 C, N

### **WALSH CANADA**

2700 Steeles Ave. West, Unit 2 Vaughan ON L4K 3C8 T: 905-532-0662 F: 905-532-0051 www.walshgroup.com \$155,000,000 C, F, H, M, N, O, T, V, W, X, Z

### **WAL-TECH DRAINAGE**

391 Carroll St. West Strathroy ON N7G 1B2 T: 519-661-9199 \$800,000 B, C, D, F, G, H, J, K, M, N, O, Q, R, S, T, U. V. W. X. Z

### WESTCOR CONSTRUCTION LTD.

2420 39 Ave. NE
Calgary AB T2E 6X1
T: 403-663-8677 F: 403-663-8678
www.westcor.net
\$38,000,000
C, H, M, O

### WESTRIDGE CONSTRUCTION LTD.

435 Henderson Dr.
Regina SK S4N 5W8
T: 306-352-2434 F: 306-352-0199
www.westridge.ca
\$68,266,779
B, C, E, F, H, M, O, V, X, Z

