

# TOP CONTRACTORS

## CANADA'S CONSTRUCTION POWERLIFTERS

### Staff report

It's an interesting time to be studying Canada's construction economy. Is that the light at the end of the tunnel we see, or the tunnel at the end of the light? While the economy is rocky, Canada's biggest contractors are positive about their prospects going forward, as this edition of the annual *Top Contractors* report reveals.

The rankings in this report focus on the last complete year of financial data before going to press—2007, which will probably rank as one of the best years in Canadian construction history. If you were in the business you were busy, and our Canadian construction powerlifters recorded amazing increases in sales volumes.

It's an energy they will be carrying forward into 2009. Since they are the largest contractors in the country, they tend to work on multi-year contracts that will likely carry them over the tough spots. As well, most of them have considerable business in infrastructure, an area that will likely stay strong as various levels of government look both to address the infrastructure deficit and spread money around during financially tough times.

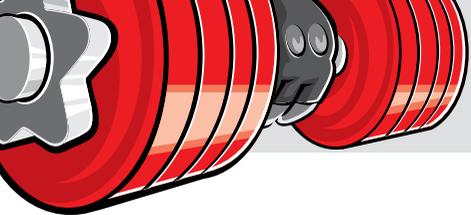
The industry's biggest single problem still seems to be staff... finding enough qualified people to do all the work.

The report presented here is based on original research requesting voluntary submissions of data. If you don't see the name of a company you figured should make the list, it is because they are private companies that declined to submit their data. We would like to thank our respondents for their contributions to a document that shows the real power and scope of our industry.

Another point to consider: this report measures sales volume only, not profitability. There are many nimble, smaller companies out there that are doing well and earning a tidy profit. We have included as many of them as possible in the listing following the Top 40 rankings. ►

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*If you have any questions or concerns or want a copy of next year's form, please don't hesitate to get in touch with the editor at (416) 764-1612, e-mail: [editor@on-sitemag.com](mailto:editor@on-sitemag.com).*



### ADF GROUP INC.

300 Henry-Bessemer Terrebonne QC J6Y 1T3 T: (450) 965-1911 F: (450) 965-8558  
 info@adfgroup.com www.adfgroup.com.  
 Rev. (\$M, '07)53.6. Activities: C, N, Y.

### AECON GROUP INC.

800-20 Carlson Court Toronto ON M9W 7K6  
 T: (416) 293-7004 F: (416) 293-0271  
 aecon@aecon.com www.aecon.com. Rev.  
 (\$M, '07)1,492.7. Activities: A, B, C, E, J, M,  
 N, O, Q, R, S, T, V, U, W.

### ALBERICI CONSTRUCTORS, LTD.

1005 Skyview Dr. Burlington ON L7P 5B1  
 T: (905) 315-3000 F: (905) 315-3001  
 sladner@alberici.com www.alberici.com. Rev.  
 (\$M, '07)164. Activities: E, F, J, M, N, S, X, Y, Z.

### ALLAN CONSTRUCTION CO. LTD.

317-103rd St. E. Saskatoon SK S7N 1Y9  
 T: (306) 477-5520 F: (306) 477-5521  
 allanconstruction@shaw.ca. Rev. (\$M, '07)17.5.  
 Activities: E, M, U, X, Z.

### AMAN BUILDING CORP.

#20, 41 Broadway Blvd. Sherwood Park AB T8H  
 2C1 T: (780) 449-5825 F: (780) 467-3513 firoz.  
 lalji@amanbuilding.com www.amanbuilding.  
 com. Rev. (\$M, '07)71.5. Activities: C, N, O, V.

### AVONDALE CONSTRUCTION

2 Lakeside Drive, Unit 5 Lakeside Industrial  
 Park Halifax NS B3T 1L7 T: (902) 876-1818  
 F: (902) 876-1822 www.avondaleconstruction.  
 com. Rev. (\$M, '07)72.5.  
 Activities: C, E, H, M, N, O.

### BATE, JOHN & ASSOCIATES LTD.

5800 Ambler Dr., Unit 114 Mississauga ON  
 L4W 4J4 T: (905) 625-5646 F: (905) 238-9957  
 generalinfo@johnbate.ca www.johnbate.ca.  
 Rev. (\$M, '07)6.0.

### BIRD CONSTRUCTION CO.

5403 Eglinton Ave. W. Etobicoke ON M9C 5K6  
 T: (416) 620-7122 F: (416) 620-1516 corporate.  
 info@bird.ca www.bird.ca. Rev. (\$M, '07)756.9

### BLACKTHORN MANAGEMENT INC.

675 Cochrane Dr. East Tower, 6th Floor  
 Markham ON L3R 0B8 T: (905) 787-8455 F:  
 (866) 708-1768 mikejr@blackthorn.ca  
 www.blackthorn.ca Rev. (\$M, '07)8.0.  
 Activities: C, E, O.

### BONDFIELD CONSTRUCTION CO. LTD.

407 Basaltic Rd. Concord ON L4K 4W8  
 T: (416) 667-8422 T: (416) 667-8462 info@  
 bondfield.com www.bondfield.com.  
 Rev. (\$M, '07)385. Activities: C, O.

### BOT CONSTRUCTION LTD.

1224 Speers Rd. Oakville ON L6L 2X4  
 T: (905) 827-4167 F: (905) 827-0458  
 www.botconstruction.ca. Rev. (\$M, '07)110.  
 Activities: B, W.

## THE TOP 40 CANADIAN CONTRACTORS

(BASED ON REPORTED 2007 SALES VOLUME)

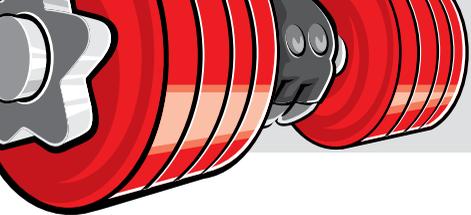
Rank	Company	2007 \$M
1	PCL family of companies	\$5,465.4
2	Flint Energy Services Ltd.	\$1,813.8
3	EllisDon Corp.	\$1,500.0
4	Aecon Group Inc.	\$1,492.7
5	Graham Group Ltd.	\$1,417.0
6	Pomerleau	\$768.0
7	Bird Construction Co.	\$756.8
8	The Churchill Corp.	\$736.1
9	North American Construction Group Inc.	\$629.0
10	Vanbots, a division of Carillion Construction Inc.	\$628.4
11	Clark Builders	\$500.0
12	Dominion Construction Co., Inc.	\$416.0
13	Lockerbie & Hole Inc.	\$390.0
14	Bondfield Construction Co. Ltd.	\$385.0
15	ITC Construction Group <sup>2</sup>	\$367.0
16	EBC Inc.	\$310.0
17	Con-Drain Co. (1983) Ltd.	\$300.0
18	Carillion Canada Inc. <sup>1</sup>	\$292.0
19	Flynn Canada Ltd.	\$285.5
20	Man-Shield Construction Inc.	\$225.0
21	Pennecon Ltd. (and assoc. companies)	\$222.7
22	Dawson Wallace Construction Ltd.	\$213.0
23	Taggart Group	\$210.0
24	Metro-Can Construction Ltd.	\$200.0
25	Maple Reinders Group	\$198.0
26	The State Group	\$196.0
27	Voice Construction Ltd.	\$177.0
28	Alberici Constructors, Ltd.	\$164.0
29	Quantum Murray	\$145.0
30	Chandos Construction Ltd.	\$143.0
31	McKay-Cocker Construction Ltd.	\$143.0
32	Sutherland-Schultz Inc. <sup>1</sup>	\$140.0
33	Scott Builders Inc.	\$130.0
34	Bot Construction Ltd.	\$110.0
35	Farmer Construction Ltd. <sup>1</sup>	\$110.0
36	Thiro Ltee	\$105.1
37	Concrete USL Ltd.	\$100.0
38	Delnor Construction Ltd.	\$98.0
39	Con-Strada Construction Inc.	\$90.0
40	Western Pacific Enterprises Ltd.	\$86.0

Based on written responses to research conducted by On-Site. Some privately owned contractors chose not to participate in this survey.

<sup>1</sup> Estimated

<sup>2</sup> From Financial Post, "FP 500"





## ACTIVITIES

The following letter codes are used to indicate areas of activity for the contractors in the listings on these pages.

A	Aggregates	O	Institutional buildings
B	Bridges	Q	Marine-related
C	Commercial buildings	R	Mining-related
D	Communication engineering	S	Oil and gas-related
E	Concrete	T	Other transportation construction
F	Contract management	U	Residential houses
G	Demolition	V	Residential: multi-unit
H	Design/build	W	Roadbuilding
J	Electric power/utilities	X	Sewer
K	Environmental remediation	Y	Structural steel
M	General contracting	Z	Waterworks
N	Industrial buildings		

### BREMNER ENGINEERING & CONSTRUCTION LTD.

Box 8270, 116 Boulder Cres. Canmore AB  
T1W 2V1 T: (403) 678-2659 F: (403) 678-2491.  
Rev. (\$M, '07)12.0  
Activities: A, B, C, E, K, V, W, X, Z.

### CHANDOS CONSTRUCTION LTD.

6720-104 Street Edmonton AB T6H 2L4  
T: (780) 436-8617 F: (780) 436-4148  
info@chandos.com www.chandos.com.  
Rev. (\$M, '07)143. Activities: C, N, O.

### CHANT CONSTRUCTION LTD.

226 Edward St., Ste. 2 Aurora ON L4G 3S8  
T: (905) 726-8321 F: (905) 726-8331  
ted.chant@chantgroup.com  
www.chantconstruction.com.  
Rev. (\$M, '07)6.6 Activities: F, J, M, Y.

### CLARK BUILDERS

8429-24 St. Edmonton AB T6P 1L3  
T: (760) 417-6700 F: (780) 416-6800  
info@edm.clarkbuilders.com  
www.clarkbuilders.com. Rev. (\$M, '07) 500

### CON-DRAIN CO. (1983) LTD.

30 Floral Parkway Concord ON L4K 4R1  
T: (905) 669-5400 F: (905) 669-5040 www.con-  
drain.com. Rev. (\$M, '07)300. Activities: W, X, Z.

### CON-STRADA CONSTRUCTION INC.

30 Floral Parkway Concord ON L4K 4R1  
T: (905) 660-6000 F: (905) 660-5242  
info@constrada.com www.constrada.com.  
Rev. (\$M, '07)90.0. Activities: A, C, N, O, W.

### CONCRETE USL LTD.

135 Commercial Road Bolton ON L7E 1R6  
T: (905) 857-6962 F: (905) 857-0175  
usl@usl-1983.com www.usl-1983.com.  
Rev. (\$M, '07)100.0. Activities: B, H, M, W.

### DAOUST CONSTRUCTION GROUP

5424 Canotek Rd. Ottawa ON K1J 1E9 T: (613)  
733-1694 F: (613) 733-1696 info@dc.ca www.dc.ca.  
Rev. (\$M, '07)43.1. Activities: C, F, H, M, O, V.



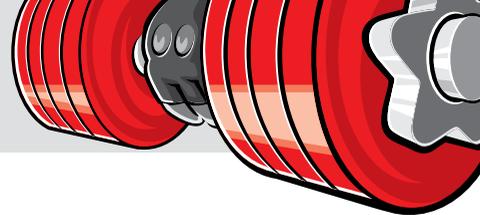
#### FLYNN CANADA LTD.

Project : Ontario College of Art & Design  
Products : Aluminum Profiled Metal Cladding  
2-Ply Modified Roofing System



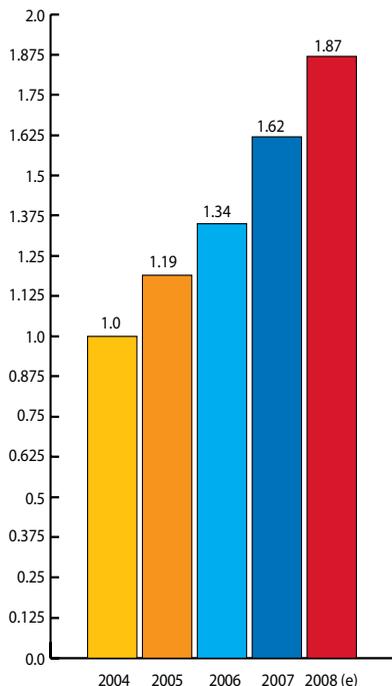
#### FLYNN CANADA LTD.

Project : Art Gallery of Alberta  
Products : Embossed Stainless Steel Panels, Curtain Wall  
Custom Patina Zinc Flat Lock Panels, Slupec Glazing



## INDUSTRY GROWTH

This chart illustrates the total percentage sales volume for companies who have supplied data from 2004 to 2008 (est.).



### DAWSON WALLACE CONSTRUCTION LTD.

4611 Eleniak Rd. Edmonton AB T6B 2N1  
 T: (780) 466-8700 F: (780) 466-9613  
 pdawson@dawsonwallace.com  
 www.dawsonwallace.com. Rev. (\$M, '07)213.  
 Activities: C, E, H, M, N, V.

### DELNOR CONSTRUCTION LTD.

3609 - 74 Ave. Edmonton AB T6B 2T7  
 T: (780) 469-1304 F: (780) 466-0798  
 ronh@delnor.ca www.delnor.ca. Rev. (\$M, '07)98.0. Activities: C, E, H, M, O, V.

### DINEEN CONSTRUCTION CORP.

Dineen Corporate Centre, 70 Disco Road,  
 Suite 300 Toronto ON M9W 1L9  
 T: (416) 675-7676  
 F: (416) 675-6987 wlove@dineen.com  
 www.dineen.com. Rev. (\$M, '07)60.0.  
 Activities: A, E, F, H, M, O, T, Y.

### DOMINION CONSTRUCTION CO., INC.

130-2985 Virtual Way Vancouver BC V5M 4X7  
 T: (604) 631-1000 F: (604) 631-1089  
 www.dominionco.com. Rev. (\$M, '07)416.

### EBC INC.

1095 Rue Valet, P.O. Box 158 L'Ancienne-  
 Lorette QC G2E 3M3 T: (418) 872-0600  
 F: (418) 872-8177 www.ebcinc.qc.ca.  
 Rev. (\$M, '07)310.  
 Activities: B, C, E, J, K, M, N, O, R, V, W.

### ELAN CONSTRUCTION LTD.

#100, 3639-27th Street NE Calgary AB T1Y 5E4  
 T: (403) 291-1165 F: (403) 291-5396  
 elan@elanconstruction.com  
 www.elanconstruction.com.  
 Rev. (\$M, '07)82.0. Activities: C, E, H, M, N, O.

### ELLISDON CORP.

89 Queensway Ave. W., Suite 800  
 Mississauga ON L5B 2V2 T: (905) 896-8900  
 F: (905) 896-8911 msmith@ellisdon.com  
 www.ellisdon.com. Rev. (\$M, '07)1,500. Activi-  
 ties: B, C, D, E, F, G, H, K, M, N, O, S, T, V, X, Z.

### FLINT ENERGY SERVICES LTD.

700, 300-5th Ave. S.W. Calgary AB T2P 3C4  
 T: (403) 218-7100 F: (403) 215-5445 www.flin-  
 tenergy.com. Rev. (\$M, '07)1,813.8. Activities: S.

## Building Envelope

## Solutions

From Coast to Coast

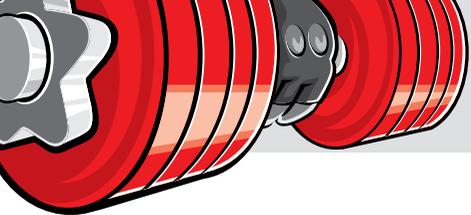


#### FLYNN CANADA LTD.

Project: Art Gallery of Ontario  
 Products: Angel Hair Finish Stainless Steel, Stair Case,  
 Anodized Titanium Flat, Lock Tiles

#### FLYNN CANADA LTD.

Project: Vancouver Convention Centre  
 Products: Extensive Green Roof  
 Various Architectural Cladding Systems



## EXPECTATIONS FOR SPECIFIC BUSINESS AREAS, 2008-2009

### FLYNN CANADA LTD.

6300 Northam Dr. Mississauga ON L4V 1H7  
T: (905) 671-3971 F: (905) 740-2041  
gmontocchio@flynn.ca www.flynn.ca.  
Rev. (\$M, '07)285.5. Activities: C, H, N, O, Y.

### GATEWAY CONSTRUCTION & ENGINEERING LTD.

434 Archibald Street Winnipeg MB R2J 0X5  
T: (204) 233-8550 F: (204) 231-0711. Rev.  
(\$M, '07)28.0. Activities: B, C, N, U, X, Z.

### GRAHAM GROUP LTD.

10840 27th St. S.E. Calgary AB T2Z 3R6  
T: (403) 570-5000 F: (403) 570-5030 keesc@gra-  
ham.ca www.graham.ca. Rev. (\$M, '07)1,417.0.  
Activities: B, C, F, H, J, M, N, O, R, S, T, V, W, X, Z.

### JJM CONSTRUCTION LTD.

8218 River Rd. Delta BC V4G 1B5  
T: (604) 946-0978 F: (604) 946-9327 jmiller@  
jjmconstruction.com www.jjmconstruction.  
com. Rev. (\$M, '07)48.0. Activities: B, J, Q, W.

### KEYSTONE EXCAVATING LTD.

4860 35 St. SE Calgary AB T2B 3M6  
T: (403) 274-5452 F: (403) 273-4167  
www.ourlifeisdirt.com. Rev. (\$M, '07)44.0.  
Activities: C, G, N, O, V, U.

### KNAPPETT PROJECTS INC.

501 Kelvin Rd Victoria BC V8Z 1C4  
T: (250) 475-6333 F: (250) 475-6444  
john@knappett.com www.knappett.com.  
Rev. (\$M, '07)70.0.  
Activities: B, C, F, H, N, O, V, U, X.

### KONA BUILDERS LTD.

3171 Kingsway E. Sudbury ON P3B 2G5  
T: (705) 560-1266 F: (705) 560-5439 kona.build-  
ers@sympatico.ca www.konabuildersltd.com.  
Rev. (\$M, '07)7.0. Activities: C, G, H, N, O.

### LOCKERBIE & HOLE INC.

14940-121 A Ave. Edmonton AB T5V 1A3  
T: (780) 452-1520 T: (780) 452-1552  
jhatchard@lockerbiehole.com  
www.lockerbiehole.com. Rev. (\$M, '07)390.0.

### MAN-SHIELD CONSTRUCTION INC.

698 Corydon Ave., Ste. 205 Winnipeg  
MB R3M 0X1 T: (204) 453-9177  
F: (204) 475-4304 www.manshield.com.  
Rev. (\$M, '07)225.0. Activities: C, F, N, O, V.

Sector	2008			2009		
	Increase	Same	Decrease	Increase	Same	Decrease
Aggregates	29%	57%	14%	67%	0%	33%
Bridges	35%	65%	0%	41%	47%	12%
Buildings commercial	49%	47%	5%	30%	40%	30%
Buildings industrial	41%	44%	15%	21%	53%	27%
Buildings institutional	60%	34%	6%	53%	31%	16%
Communications	33%	67%	0%	0%	100%	0%
Concrete formwork rebar	33%	67%	0%	33%	58%	8%
Contract management	37%	53%	10%	21%	68%	11%
Demolition	44%	44%	11%	33%	44%	22%
Design/build	44%	52%	4%	46%	42%	12%
Electric power/utilities	29%	64%	7%	43%	43%	14%
Environmental	25%	75%	0%	25%	75%	0%
General contracting	43%	43%	13%	25%	61%	14%
Marine engineering	17%	83%	0%	0%	83%	17%
Mining related	20%	80%	0%	20%	80%	0%
Oil & gas related	46%	54%	0%	33%	50%	17%
Other	50%	50%	0%	25%	75%	0%
Other transportation	57%	43%	0%	57%	43%	0%
Residential houses	31%	31%	39%	9%	55%	36%
Residential multi-unit	38%	38%	24%	11%	32%	58%
Roadbuilding	50%	31%	19%	43%	43%	14%
Sewage engineering	37%	63%	0%	35%	59%	6%
Structural steel-fabricating	78%	22%	0%	78%	22%	0%
Waterworks engineering	44%	56%	0%	43%	50%	7%

### MAPLE REINDERS GROUP

2660 Argentia Rd. Mississauga ON L5N 5V4  
T: (905) 821-4844 F: (905) 821-4822  
www.maple.ca. Rev. (\$M, '07)198.0.  
Activities: C, H, K, M, N, O, X, Z.

### MARCO GROUP OF COMPANIES

78 O'Leary Ave., P.O. Box 13580 St John's NL  
A1B 2B8 T: (709) 754-3737 F: (709) 754-3715  
chickman@marcogroup.ca www.marcogroup.  
ca. Rev. (\$M, '07)78.6. Activities: C, H, M.

### MCKAY-COCKER CONSTRUCTION LTD.

1665 Oxford Street E., P.O. Box 7345  
London ON N5Y 5R9 T: (519) 451-5270  
F: (519) 451-8050 pcocker@mckaycocker.com  
www.mckaycocker.com.  
Rev. (\$M, '07)143.0.  
Activities: C, F, H, M, N, O, X.

### METRIC CONTRACTING SERVICES CORP.

34 Bramtree Ct. Brampton ON L6S 5Z7  
T: (905) 753-4100 F: (905) 793-4402  
fvaiano@metricgrp.com www.metricgroup.ca.  
Rev. (\$M, '07)18.0. Activities: W, X, Z.

### METRO-CAN CONSTRUCTION LTD.

520-10470 152 St. Surrey BC V3R 0Y3  
T: (604) 583-1174 F: (604) 583-3321  
rgail@metroconstruction.com  
www.metrocanconstruction.com.  
Rev. (\$M, '07)200.0. Activities: V.

### NEWMAN BROS. LTD.

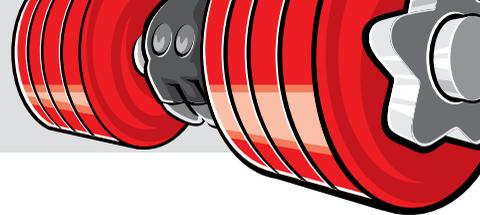
P.O. Box 608 St. Catharines ON L2R 6X6  
T: (905) 641-8111 F: (905) 641-0557 doug@new-  
man-bros.com www.newman-bros.com;. Rev.  
(\$M, '07)20.0. Activities: C, E, F, J, K, M, N, O, X.

### NORTH AMERICAN CONSTRUCTION GROUP INC.

Zone 3, Acheson Industrial Area, 2-53016 Hwy.  
60 Acheson AB T7X 5A7 T: (780) 960-7171  
F: (780) 960-7103 nacg@nacg.ca www.nacg.ca.  
Rev. (\$M, '07)629.0

### PCL FAMILY OF COMPANIES

5410-99 St. Edmonton AB T6E 3P4 T: (780) 733-  
5000 F: (780) 733-5075 info@pcl.com www.pcl.  
com. Rev. (\$M, '07)5,465.4. Activities: A, B, C,  
D, E, F, G, H, J, K, M, N, O, Q, R, S, T, V, W, X, Y, Z.



## PENALTA GROUP

521 North Service Rd. E. Ste. 2 Oakville ON L6H 1A5 T: (905) 465-0970 F: (905) 465-0971 www.penaltagroup.com. Rev. (\$M, '07)35.0 Activities: C, E, F, H, N, Y.

## PENNECON LTD. (AND ASSOC. COMPANIES)

PO Box 8274, Stn. A, 1309 Topsail Rd. St. John's NL A1B 3N4 T: (709) 782-3404 F: (709) 782-0129 jwhite@pennecon.com www.pennecon.com. Rev. (\$M, '07)222.7. Activities: A, B, E, F, J, M, Q, U, W, X, Y.

## POMERLEAU

521, 6th Ave. St-Georges QC G5Y 5B7 T: (418) 228-6688 F: (418) 228-3524 hpi@pomerleau.ca www.pomerleau.ca. Rev. (\$M, '07)768.0. Activities: B, C, F, H, M, N, O, V, W, X, Z.

## PRIESTLY G, INC.

3200 Lloydtown-Aurora Rd. Kettleby ON L0G 1J0 T: (905) 841-3735 F: (905) 841-6282

info@priestly.ca www.priestly.ca. Rev. (\$M, '07)34.0. Activities: B, C, G, K, N, O, V, W, X.

## QUANTUM MURRAY

345 Horner Ave., Suite 300 Toronto ON M8W 1Z6 T: (416) 253-6000 F: (416) 253-6699 smurray@qmlp.ca www.quantummurray.com. Rev. (\$M, '07)145.0. Activities: G, K.

## RAM CONSTRUCTION INC.

7881-128 St., Suite 180 Surrey BC V3W 4E7 T: (604) 501-5265 F: (604) 501-5289 info@ramconst.com www.ramconst.com. Rev. (\$M, '07)19.0. Activities: C, F, M, N.

## REID & DELEYE CONTRACTORS LTD.

P.O. Box 272, Hwy. 59, #4926 Courtland ON N0J 1E0 T: (519) 688-2600 F: (519) 688-2700 dan@reid-deleye.com www.reid-deleye.com. Rev. (\$M, '07)35.0. Activities: C, F, G, H, M, N, O, V, U.

## ROSATI GROUP

6555 Malden Rd. Windsor ON N9H 1T5 T: (519) 734-6511 F: (519) 734-7872 www.rosatigroup.com. Rev. (\$M, '07)34.6. Activities: C, H, N, U.

## SCOTT BUILDERS INC.

8105-49 Ave. Close Red Deer AB T4P 2V5 T: (403) 343-7270 F: (403) 346-4310 www.scottbuilders.com. Rev. (\$M, '07)130.0. Activities: C, N, O.

## STRIKE ENERGY SERVICES INC.

1300, 505 - 3rd St. S.W. Calgary AB T2P 3E6 T: (403) 232-8448 F: (403) 237-0232 bgerrard@strikeenergy.com www.strikeenergy.com. Rev. (\$M, '07)84.5. Activities: S.

## SUPERIOR ASPHALT PAVING CO. LTD.

420 Turenne St. Winnipeg MB R2J 3W8 T: (204) 254-3737 F: (204) 257-6111 pave@superiorasphalt paving.ca www.superiorasphalt paving.ca. Rev. (\$M, '07)4.4. Activities: A, B, C, D, E, F, G, H, J, K, M, N, O, Q, R, S, V, U, W, X, Y, Z.

Work smarter...  
Play more...  
Leave no footprint...

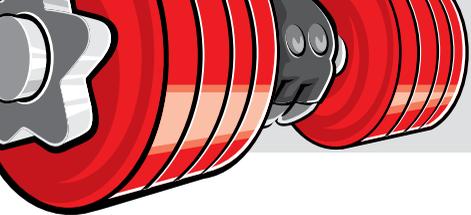
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O, Q, R, S, Z.

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# 13.1%

Merging results from respondents who supplied data for both 2008 and 2009, growth in sales volume of about 13.1 per cent is predicted nationally for 2009.

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